BEFORE THE FEDERAL COMMUNICATIONS COMMISSION WASHINGTON, DC 20554

IN THE MATTER OF:)	CC DOCKET NO. 02-6
)	FUNDING YEAR 2015 FORM 471
REQUEST FOR REVIEW BY THE)	APPLICATION NO. 1009705
CELINA CITY SCHOOL DISTRICT)	
BOARD OF EDUCATION)	FRN 2747261
OF A FUNDING DECISION BY THE)	
UNIVERSAL SERVICE ADMINISTRATIVE)	
COMPANY)	
)	
SCHOOLS AND LIBRARIES UNIVERSAL)	
SUPPORT MECHANISM)	
	•	

REQUEST FOR REVIEW BY THE CELINA CITY SCHOOL DISTRICT BOARD OF EDUCATION OF A FUNDING DECISION BY THE UNIVERSAL SERVICE ADMINISTRATIVE COMPANY

Pursuant to Section 54.719 through 54.723 of the Commission's Rules, Celina City School District Board of Education (the "Board" or "District") respectfully requests a review and reversal of a funding decision by the Universal Service Administrative Company (USAC). As explained below, the District did use price as a primary factor and did select the lowest-cost bidder – as only one (1) bidder included all the services requested. Furthermore, even if technical deficiencies existed in the bidding process, the deficiencies are harmless and do not change the outcome, as the

selected vendor's total price was the lowest-cost bidder.

TABLE OF CONTENTS

			<u>Page</u>
I.	Backs	ground	1-5
II.		Bureau Should Grant the District's Review Request Because a Grant nsistent with Commission Precedent	5-12
	A.	The District has Repeatedly Reaffirmed that It Used Price as the Primary Factor	6-7
	B.	The District Correctly Selected TSI Because TSI's Bid was the Only Responsive Bid	7-9
	C.	Any Technical Deficiencies are Harmless and Do Not Change the Outcome	9-12
III.	Concl	lusion	13

I. BACKGROUND

The Celina City School District Board of Education (the "Board" or "District") is a school district located in Western Ohio.¹

On January 6, 2015, the Board posted an FCC Form 470 to initiate the competitive bidding process for E-rate eligible services.² Specifically, the Board sought to upgrade the District to a district-wide wireless network ("Wi-Fi Upgrade"). The Board's Form 470 stated at pertinent part, that the Board was seeking:

- (1) WiFi access points with a minimum of 200 classroom connections in at least six buildings;
- (2) wireless LAN controller with a minimum of 1 per 200 access points;
- (3) software for the WiFi system that is sufficient to handle the Celina City School District's ("District") future WiFi needs; and
- (4) installation for the District's WiFi system and switching.³

Based on his experience and the District's prior practice, the District's Technology Coordinator, Mr. Keith Gudorf ("Mr. Gudorf"), determined that the Wi-Fi Upgrade would have a life cycle of over ten (10) years ("Life Cycle").⁴ Prior to the Wi-Fi Upgrade, the entire District did not have a unified wireless network.⁵

In response to its 470 Application, the Board received bids from four vendors: CDW-G;⁶ IT Savvy;⁷ Total Systems Integration, Inc. ("TSI");⁸ and Xirrus.⁹

The Board's 470 Application required installation and configuration, but three of the four

⁴ Exhibit 1, at ¶7.

¹ Affidavit of Keith Gudorf attached as Exhibit 1, ¶4.

² Exhibit 2.

³ Id.

⁵ <u>Id</u>., at ¶8.

⁶ Exhibit 3.

⁷ Exhibit 4.

⁸ Exhibit 5.

⁹ Exhibit 6.

bids did not include - or even offer - installation and configuration.¹⁰ CDW-G's bid <u>did not offer</u> any installation or configuration services.¹¹ IT Savvy's bid <u>did not offer</u> any installation or configuration services.¹² Xirrus' bid <u>did not offer</u> any installation or configuration services.¹³ The TSI bid was the only bid to include installation and configuration.¹⁴

The costs of the bids after ten (10) years ("True Cost"), reflect that TSI's bid was the lowest price:

•	TSI:	\$ 150,432.00, ¹⁵
•	Xirrus	\$ 221,476.00,16
•	IT Savvy	\$ 222,368.00, ¹⁷ and
•	CDW-G	\$ 262,632,00,18

Based on the information provided by the vendors, Mr. Gudorf determined that TSI was the lowest responsive bidder, using price as the primary factor.¹⁹ Over the Life Cycle of the Wi-Fi Upgrade, TSI's bid is the least expensive.²⁰

On or about April 6, 2015, the Board completed FCC Form 471 – Funding Year 2015.²¹ The Board certified that "all bids submitted were carefully considered and the most cost-effective service offering was selected, with price being the primary factor considered, and is the most cost-effective means of meeting educational needs and technology goals." ²²

¹¹ Exhibit 3.

¹⁰ Exhibit 5.

¹² Exhibit 5.

¹³ Exhibit 3.

¹⁴ Exhibit 1; Exhibit 5.

¹⁵ Exhibit 5. TSI offered 222 wireless access points for \$150,432.00 and contains no licensing renewal fee. This resulted in a cost of \$150,432.00 after ten years.

¹⁶ Exhibit 6. Xirrus offered 237 wireless access points for \$141,310 and required a licensing renewal, which cost \$26,722.00 every three (3) years. This resulted in a cost of \$221,476.28 after ten years.

¹⁷ Exhibit 4. IT Savvy offered 222 wireless access points for \$98,404 and required a licensing renewal, which cost \$61,982.00 every five (5) years. This resulted in a cost of \$222,368.00 after ten years.

¹⁸ Exhibit 3. CDW-G offered 300 wireless access points for \$141,600, but required a licensing renewal fee, which cost \$56,100.00 every five (5) years. This results in a cost of \$262,63200.00 after ten years.

¹⁹ Exhibit 1.

²⁰ Exhibit 1.

²¹ Exhibit 7.

²² <u>Id</u>. (emphasis supplied).

On September 18, 2015, USAC issued its Funding Commitment Decision Letter for Funding Year 2015 ("Decision Letter").²³ The Decision Letter approved \$105,302.97 of funding to TSI for the District's WiFi access points, and \$90,125.36 to TSI for switching.²⁴ On June 30, 2016, USAC issued its Quarterly E-Rate Payment Authorization Report, which included disbursements to TSI.²⁵

On October 13, 2016 – over one year after USAC had approved the funding to TSI – USAC issued a FY 2015 E-rate Application Information Request.²⁶ On behalf of the District, Mr. Gudorf timely provided the requested information on October 19, 2016.²⁷ On October 20, 2016, USAC issued an Additional Information Request, stating:

* * *

[V]endor evaluation documentation should clearly show the evaluation criterions that were considered during the evaluation and the weighting of those factors. Please indicate the evaluation factor that was the primary evaluation consideration. Please also explain why TSI, the highest priced of four bidders, was selected for FRN 2747261.²⁸

* * *

On October 27, 2016, Mr. Gudorf responded and provided the requested information regarding the bids and matrix.²⁹ Mr. Gudorf further stated that he primarily considered cost:

* * *

When evaluating the different vendors, I gave cost a high consideration. Secondly, I looked at the cost of installation and additional expense for things such as support and configuration. As an example, Cisco and Xirrus would have required additional expenses for installation and configuration. Support renewals would be required after 3-5 years for them, but not HP.³⁰

* * *

²³ Exhibit 8.

²⁴ <u>Id</u>.

²⁵ Exhibit 9.

²⁶ Exhibit 10.

²⁷ Exhibit 11.

²⁸ Exhibit 12.

²⁹ Exhibit 13.

³⁰ <u>Id</u>.

Mr. Gudorf further identified that he needed a vendor to install and configure the hardware: "[b]ecause I do not have the expertise to configure WiFi controllers, access points, and switching, I needed a vendor that would provide this service as well. TSI was the only vendor to included [sic] such services."³¹

On November 2, 2016, USAC notified Mr. Gudorf that it intended to rescind the Decision Letter and the funds it had disbursed.³² USAC stated:

* * *

Specifically, there is no specific point value assigned for each of the evaluation factors included in the evaluation documentation and the evaluation documentation indicates several factors were considered in the evaluation, including non-cost factors. It was stated, "When evaluating the different vendors, I gave cost a high consideration..." However, of four bids received for the FRN, the highest priced of the four bidders was selected. Program rules are such that applicants must select the most cost-effective provider of the desired products or services eligible for support, with price of the eligible goods and services being the primary factor. The documentation provided does not demonstrate compliance with this requirement.³³

* * *

Notably, USAC failed to cite to any regulation that requires "point values" to be assigned to demonstrate that cost was the primary factor.³⁴ USAC also failed to indicate how it calculated cost and price.³⁵

On November 2, 2016, Mr. Gudorf requested that USAC reconsider its decision to rescind the previously approved funding.³⁶ Mr. Gudorf reiterated that price was the primary factor in his decision and reiterated the hidden costs:

³¹ Id.

 $[\]overline{\text{Exhibit }}$ 14.

³³ Id. (Emphasis in original.)

³⁴ <u>Id</u>.

³⁵ Id.

 $[\]frac{1}{26}$ Exhibit 15.

* * *

The additional costs for licensing, firmware updates, support, and maintenance must also be considered. With just the first renewal considered, the cost of a Cisco/Meraki or Xirrus solutions increase significantly. There is no renewal cost for [TSI]." ³⁷

* * *

On May 15, 2017, USAC issued the Adjustment Letter, which states:

* * *

After a thorough investigation, it has been determined that this funding commitment must be rescinded in full. The applicant failed to demonstrate that price of eligible products and services was the primary factor in the vendor selection process. FCC rules require that applicants select the most cost-effective product and/or service offering with price being the primary factor in the vendor selection process. Applicants may take other factors into consideration, but in selecting the winning bid, price must be given more weight than any other single factor. Ineligible products and services may not be factored into the cost-effective evaluation. Since the applicant failed to demonstrate that price eligible products and services was the primary factor in the vendor selection process, the commitment has been rescinded in full and USAC will seek recovery of any improperly disbursed funds from the applicant. ³⁸

* * *

Importantly, USAC's letter is conclusory. It failed to explain how the Board did not primarily consider the price of the eligible goods and services.³⁹

The Board appealed this decision to USAC, but USAC denied the Board's appeal in a decision dated October 13, 2017.⁴⁰ The Board now files this appeal.

II. THE BUREAU SHOULD GRANT THE DISTRICT'S REVIEW REQUEST BECAUSE A GRANT IS CONSISTENT WITH COMMISSION PRECEDENT

The question prevented for review in this case is whether the District complied with the Commission's rules in using price as the primary factor and by selecting the vendor in accordance

³⁷ Id.

³⁸ Exhibit 16.

³⁹ Id.

⁴⁰ Exhibit 17.

with the Commission's rules. The answer to that question is "yes" as the District has repeatedly demonstrated that it used price as the primary factor. Furthermore, the District selected the only responsive bid. Assuming arguendo, the Commission were to rule otherwise, the Commission needs to determine whether, consistent with commission precedent, waiver from the rules should be granted as the District still selected the lowest-priced vendor. The answer to this question is also "yes," as the District clearly chose the lowest-priced vendor over the Wi-Fi Upgrade's Life Cycle making any technical deficiency harmless.

A. The District has Repeatedly Reaffirmed that it Used Price as the Primary Factor.

As an initial matter, the District conducted a thorough, detailed competitive bidding process and carefully considered all the bids it received as part of that process.⁴¹ Furthermore, 47 C.F.R. §54.411(a) provides that "entities may consider relevant factors other than the prediscount prices submitted by providers, but price should be the primary factor considered."

Consistent with price being the primary factor, the District certified in its FCC 471 Form that "all bids submitted were carefully considered and the most cost-effective service offering was selected, with price being the primary factor considered, and is the most cost-effective means of meeting educational needs and technology goals." ⁴² When asked again about this, the District again reaffirmed that price was the primary factor considered: "I gave cost a high consideration. Secondly, I looked at the cost of installation and additional expense for things such as support and configuration." To the extent this statement was unclear, the District has reaffirmed again that price was the primary factor considered. ⁴³

⁴¹ 47 C.F.R. §54.511(a) (Commission rules provide that "in selecting a provider of eligible services, schools . . . shall carefully consider all bids submitted.").

⁴² Exhibit 7. (Emphasis supplied).

⁴³ Exhibit 1.

In its initial decision, USAC appeared to state that the primary factor element was not met, as the District did not use a bid matrix. To the extent USAC requires a "bid matrix," such a requirement is inconsistent with USAC's own guidance. The guidance provides: "entities may consider relevant factors other than the pre-discount prices submitted by providers, but price should be the primary factor considered." It is a fundamental principal of law that "should" is suggestive; it is not mandatory. The regulation does not require an entity to assign specific point values to various factors to meet this requirement, and the record demonstrates that the District, in fact, did use price as the primary factor. As a result, the Commission should reverse USAC's Decision.

B. The District Correctly Selected TSI because TSI's Bid was the Only Responsive Bid.

That the District used price as a primary factor is further reaffirmed by additional Commission precedent that permits school districts to disqualify non-responsive bids. For example, in Allendale the Commission found that two school districts properly disqualified vendors that failed to meet the requirements of the bid request. One school district disqualified a bidder that failed to respond to all of the items requested. The other school district disqualified another bidder after further inquiring into the specifics of its proposal. The Commission determined that the bids were non-responsive, and overturned the USAC decision denying funding for failure to consider all bids submitted in response to their posted FCC Forms 470.

⁴⁴ Exhibit 18.

⁴⁵ See e.g. Request for Review of the Decision of the Universal Service Administrator by Allendale County School District, et al., Schools and Libraries Universal Service Support Mechanism, CC Docket No. 02-6, Order, 26 FCC Rcd 6109, 6115-17, paras. 10-12 (2011) (the "Allendale County Order").

⁴⁶ <u>Id</u>.

 $^{^{47}}$ $\overline{\underline{\text{Id}}}$.

⁴⁸ <u>Id</u>.

Similarly, in <u>Shawnee</u> the Commission overturned USAC's determination that the school district failed to consider all bids when the "record demonstrated that the school district properly disqualified an incomplete bid." As alleged by <u>Shawnee</u> in its successful Request, one of the vendor's bids "did not include all of the services that [Shawnee] had requested." Shawnee's successful Request further made clear that it was not required to indicate specific requirements for disqualification as disqualification criteria was only necessary for a multi-tier evaluation process. ⁵¹ The Commission agreed that the bid was properly disqualified. ⁵²

Here, the District "carefully considered" all bids. It was this that caused the District to identify a specific defect existed in three of the four bids. The District's Form 470 specifically required installation and configuration. However, installation and configuration were not included in the bids submitted by CDW-G, IT Savvy, and Xirrus. Based on the precedent established in Allendale and reaffirmed in Shawnee, the Board was justified in not considering bids that failed to include all the services requested.

Indeed, the Board has been clear that the CDW-G, IT Savvy, and Xirrus bids were defective because they did not include installation and configuration. Installation and configuration were critical: "[b]ecause I do not have the expertise to configure WiFi controllers, access points, and switching, I needed a vendor that would provide this service as well."⁵³

There is no requirement more basic than providing the service requested. It is inherent in competitive bidding processes that the bidder must submit a bid for the services requested. By

⁵³ Exhibit 13.

⁴⁹ <u>Streamlined Resolution of Requests Related to Actions by the Universal Serv. Adm. Co.</u>, CC Docket No. 02-6, Public Notice, 32 F.C.C. Rcd. 3161 (2017) (discussed in Footnote 9).

⁵⁰ Shawnee Mission School District 512, MO, Application No. 161025981, Request for Review and/or Waiver, CC Docket No. 02-6 (filed Feb. 14, 2017).

⁵¹ <u>Id</u>. at ¶14.

⁵² Streamlined Resolution of Requests Related to Actions by the Universal Serv. Adm. Co., CC Docket No. 02-6, Public Notice, 32 F.C.C. Rcd. 3161 (2017) (discussed in Footnote 9).

way of analogy, if the District sought bids for a school bus, but a vendor's bid offered only the unassembled parts of a bus, the District would not be required to consider a bid "of bus parts" as responsive. Indeed, it would cost the District substantial funds and time to assemble the parts of a bus. The same logic applies here. Three of the bids proposed hardware - but no method for the hardware to become a wireless network. Based on Commission precedent, the District properly disqualified non-responsive bids.

Given that TSI was the only responsive bidder, "cost as the primary factor" is necessarily met. As such, USAC's Decision is in error and must be reversed.

C. Any Technical Deficiencies are Harmless and Do Not Change the Outcome.

Assuming *arguendo*, the Commission determines that the District failed to assign price the highest weight, these deficiencies are harmless and do not change the outcome, as the District selected the lowest cost bid.

It is well settled that the Commission's rules may be waived if good cause is shown.⁵⁴ The Commission may exercise its discretion to waive a rule where the particular facts make strict compliance inconsistent with the public interest.⁵⁵ The Commission may also take into account considerations of hardship, equity, or more effective implementation of overall policy on an individual basis.⁵⁶ Commission precedent provides that the "price-as-the-primary-factor" has been waived if the petitioners can show they selected the least expensive bidder.⁵⁷ Under this precedent, the Commission has determined that the vendor selection process was "not compromised by its technical violation" of the Commission's rules.⁵⁸

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⁵⁴ 47 C.F.R. § 1.3.

⁵⁵ Northeast Cellular Telephone Co. v. FCC, 897 F.2d 1164, 1166 (D.C. Cir. 1990).

⁵⁶ Wait Radio v. FCC, 418 F.2d 1153, 1159 (D.C. Cir. 1969); Northeast Cellular, 897 F.2d at 1166.

⁵⁷ Allendale County Order at ¶10.

⁵⁸ <u>Id</u>.

In this case, the vendor selection process was not compromised by any potential technical violation for two reasons. First, non-responsive bids are not required to be considered. In Allendale, the Kileen schools used a bid matrix to analyze two bids, but one bid was incomplete. As only one bid was responsive, that bid "necessarily offered the lowest price." Similarly, in Euclid, the School District selected the vendor offering the second lowest price, but the bid was late and did not include necessary information about the services the School District had requested. Accordingly, the Commission determined that the district "could have properly treated it as a non-responsive bid." Similarly, in the district "could have properly treated it as a non-responsive bid." Similarly treated it as a non-responsive bid." Similarly the commission determined that the district "could have properly treated it as a non-responsive bid." Similarly the commission determined that the district "could have properly treated it as a non-responsive bid."

Here, the District required installation, but three of the four bids did not include installation. As explained above, installation was a mandatory requirement, but was only responded to by one of the four vendors. As a result, the District ultimately selected the least expensive responsive offering - and the outcome of the processes were consistent with the policy goals underlying the Commission's competitive bidding rules.

Even if the Commission were to include the non-responsive bids, Commission precedent provides that if the winning vendor's cost was lower than the competing bids, then waiver shall be granted.⁶² For example, in <u>Allendale</u> it was determined that although twelve applications failed to assign weight to the price category, the applicants still selected the lowest cost.⁶³ Although <u>Allendale</u> does not define "cost," cost has a definition of "the amount or equivalent paid or charged for something."⁶⁴

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⁵⁹ <u>Id</u>.

⁶⁰ In the Matter of Requests for Rev. of Decisions of the Universal Serv. Admr. by Euclid City School Dist. Euclid, Oh, CC Docket No. 02-6, Order, 27 F.C.C. Rcd. 14169 (2012)

⁶¹ Id. at FN 9. (Emphasis supplied.)

⁶² Allendale County Order, at ¶¶10-12.

⁶³ Id.

⁶⁴ "COST," Merriam Webster (2017), available at https://www.merriam-webster.com/dictionary/cost

Here, the District selected TSI, the vendor with the lowest cost over the Wi-Fi Upgrade's Life Cycle. As explained above, the True Cost of the bids clearly demonstrates that TSI is the lowest cost after more than ten (10) years:

TSI: \$150,432.00,
Xirrus \$221,476.00,
IT Savvy \$222,368.00, and
CDW-G \$262,632.00.

The Board's True Cost calculation is prescient and fair. As explained by Mr. Gudorf, based on his experience and the District's prior practices, he determined that the Wi-Fi Upgrade will last over ten (10) years.⁶⁵ Thus, in determining the cost of the Wi-Fi Upgrade, one had to consider the cost of a period lasting more than ten (10) years. When doing this, TSI was clearly the least expensive bidder.

Despite this, USAC has, apparently, substituted its judgment and concluded otherwise. The District and the Commission have no way to evaluate USAC's basis for concluding that TSI is not the least expensive. Assuming that USAC evaluated the costs as of "day one," 66 such an analysis would be shortsighted and arbitrary. It would disregard that three of the bids contained recurring costs that did not become effective on "day one," but were still costs that the District would incur at various points over the Wi-Fi Upgrade's Life Cycle. Indeed, by analyzing costs as of "day one," USAC would wrongly conclude that IT Savvy's bid was the lowest price, when, in fact, IT Savvy's bid is actually the third highest priced vendor after ten years. As the District has made clear, it expects the Wi-Fi Upgrade to last over ten years. After ten years, the lowest priced

⁶⁵ Exhibit 1.

⁶⁶ This assumption is based on USAC's October 20, 2016, USAC Information Request, attached as Exhibit 12. The request stated "[p]lease also explain why TSI, the highest priced of four bidders, was selected for FRN 2747261." As the only period would that this is true would be between "day 1" and the last day of "year 2." After this time, the lowest-priced vendor changes.

⁶⁷ Exhibit 4. IT Savvy offered 222 wireless access points for \$98,404 and required a licensing renewal, which cost \$61,982 every five (5) years. This resulted in a cost of \$222,368.00 after ten years.

vendor is TSI.

In addition to being arbitrary, USAC's Decision defeats the purpose of the E-Rate program: to prevent fraud and waste to the public. A finding that the District's and Mr. Gudorf's analysis is incorrect would result in an overall expense to the public that is greater than the cost of the vendor Mr. Gudorf selected. Furthermore, it would enable vendors to circumvent the competitive bidding laws by presenting a low initial cost for the service, but then including significant licensing renewal fees to hide the true cost to the public. It is understood that the Commission is to take into account equity and more effective implementation of a policy on an individual basis.⁶⁸ Here, the District did just that and determined that TSI was the lowest cost vendor.

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⁶⁸ WAIT Radio v. F.C.C., 418 F.2d 1153, 1159 (D.C.Cir.1969)

III. <u>CONCLUSION</u>

For the foregoing reasons, the District requests that the Decision of USAC be reviewed, and that upon appeal, the funding commitment to Celina City School District Board of Education be restored.

Respectfully submitted,

/s/ Jacqueline Walsh Brickman

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Attorneys for Celina City School District Board of Education

December 11, 2017

CERTIFICATE OF SERVICE

I hereby certify that on this 11th day of December, 2017, a true and correct copy of the foregoing Request for Review by the Celina City School District of the Universal Service Administrator's Decision on Appeal was served via first class U.S. mail, postage pre-paid, upon:

Universal Service Administrative Company School and Libraries Division 700 12th Street, N.W., Suite 900 Washington, DC 20005

/s/ Jacqueline Walsh Brickman

Kevin J. Locke (0047099) Jacqueline Walsh Brickman (0088065)

Counsel for Celina City School District Board of Education

STATE OF OHIO)		
	j	S.S.	AFFIDAVIT OF
COUNTY OF MERCER	Ś		KEITH GUDORF

I, KEITH GUDORF, having been duly sworn, do hereby state and depose as follows:

- 1. I am over eighteen (18) years of age and have personal knowledge of the matters stated herein.
- I am employed by the Celina City School District ("District") Board of Education
 ("Board") as the Technology Coordinator.
- 3. I have served as the Technology Coordinator since June 1, 2011.
- 4. The District is a school district located in Western Ohio.
- 5. On behalf of the Board, I posted FCC Form 470 on January 6, 2015 ("Form 470"). A copy of said Form 470 is attached as Exhibit "A".
- The purpose of submitting Form 470 was to upgrade the District to district-wide wireless networking (the "Wi-Fi Upgrade").
- Based on my experience and the District's prior practices, I determined that the
 Wi-Fi Upgrade will last over ten (10) years (the "Life Cycle.").
- Prior to the Wi-Fi Upgrade, the entire District did not have a unified wireless network.
- Based on Form 470, the Board received bids from four (4) vendors: CDW-G, IT
 Savvy, Total Systems Integration, Inc. ("TSI"), and Xirrus.
- 10. Based on the information provided by the vendors, I determined that TSI was the lowest-responsive bidder, using price as the primary factor.

- 11. The TSI bid was the only bid to include installation and configuration.
- 12. Over the Life Cycle of the Wi-Fi Upgrade, TSI's bid is the least expensive.

FURTHER AFFIANT SAYETH NAUGHT.

Keith Gudorf

Technology Coordinator

Celina City School District

Board of Education

Sworn to and subscribed in my presence this 11 day of December, 2017.

MARCEIL WELLMAN
Notary Public • State of Ohio
My commission expires:
Recorded in Mercer County

Notary Public

FCC Form 470

Approval by OMB 3060-0806

Schools and Libraries Universal Service

Description of Services Requested and Certification Form 470

Estimated Average Burden Hours per Response: 3 hours

This form is designed to help you describe the edgible services you seek to that this date can be posted on the Fund Administrator Internet Ske and enterosted service providers can identify you as a potential customer and compete to serve you.

Please read instructions before beginning this form.

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Entify Number: 130113		Applicant's Form Identifier: CE470yr18	
Contact Person: Ketth Guderf		Phone Numbert (419) 688-8300	
Block 2: Summary Descri	ption of Needs or Services Requested		
	disa Yalongonto phontons		
If you check YES to Indicate you a	have a Request for Proposals (RFP) that specifies the big to all interested bidders, or if you check NO sind yo	senices you are soulding, your RFP must be available to all interested bidders for all teas is have or intend to have an RFP, you risk deciled of your funding requests.	
a C VES I have released or inter	id to release an RFP for one or more of these service	. It is available or will become available on the Internel sit	
or via (check one)	the contact person in Item 6 or the 0	orsact person listed in item 12	
Your REP Indentifier:			
service, etc) and quantity and/or co	must 8st below the Internet access antifier telecommon to (e.g., for volce service, 20 oddsting lines plus 10 Quantity and/or Capacity	unications you seek. Specify each service (e.g., volps service, monthly Internet access new ones, or for monthly Internet access service, for 500 users)	
	up to 100 lines POTS or Centrix or Equivalent		
	SDN Service - 1 PRI or Equivalent		
	Long Distance Service for common carrier		
Cell Phone Service	8 or more Cellular Telephone Lines		
Breadland Connection			
	A minimum of 1 connection at 100MB or greater		
Explicit Yransmission Service	A minimum of 12 connection at 10 Mbps	0.77 Table 1 - 0.78	
Internet Connectivity	connections for at least 2000 students / 6 buildings at	200Mbps or higher	
9 (Reserved)			

		Applicant's Form Identifier: CE470yr18
Indly Number: 130113		Phona Number: (418) 566-6300
Contact Person: Kelth Gudorf	ions and Managed Internal Broadband Services	Annual et a sur Courty to a surviva su
If you check YES to indicate you	have a Request for Proposals (RO-P) that specials the	a services you are seeking, your RFP must be evaluable to all interested biologis for a our have or indeed to have an RFP, you risk decial of your funding requests.
28 days. If your RFP is not available	Did to garmeratico access, or a year of more secretary	s. It is available or will become evallable on the internet at
a [" YES, I have released or inte	the contact person in Item 6 or the	contact person listed in flam 12
or via (check one)	(Ne colarited bearent lift (marit o o	
Your REP IndonWor.		
b ID NO, I have not released and	do not intend to release an RFP for any of these sand	ices. red Internal Broadband Services you seek. Specify coch service (e.g., a router,hub a
Whicher you check YES or NO, you catting) and quartity and/or capaci	ity (s.g., connecting 1 classroom of 30 students)	
Service	Quantity and/or Capacity	
WAR noones points	a minimum of 200 classroom convections in at least 8	buldings
Ginanti POE+ switching or better	at loast 1 switch per MDF and IDF per tailting	
UPS Battery Backup units	al least 2 per MDF and IDF per building	
copper cabling	at least CAT6e planum grade for each access point	
-Mrufesa LAN Controller	a minimum of 1 per 200 access points	
Software for WF) system	sufficient to handle future district WIFI	-textine-
Racks	at legal 2 standard network closel racks	
WAFI Antennas	al loost 2 at 450Mbps or better	
Installation	for district WKFI system and switching	
	at least 1 per building	
11 Category Two, Basic Maintener	nco of Internal Connections	was sell an expense way REP must be available to all interested biologis for
If you check YES to indicate you	have a Request for Propositis (NOTY) that specials as	o services you are speking, your RFP must be evailable to all interested blobbars for our have or intend to have an RFP, you risk denial of your funding requests.
a FYES, I have released or trile or via (check one)	nd to release an REP for these services. It is available the contact person in item 8 or the	contact parson listed in larm 12
Your REP Indentifier:		
up the	do not intend to misses an RFP for these services.	spek. Specify each service (e.g., basic maintenance of routers) and quantity and/or
P. L. VIO' I URAB LIST (BRIBBOO IN F.		

Kare Tr

Entity Number: 130113 Applicant's Form Identifier: CE470yr15 Contact Person: Kelth Gudorf Phone Number: (419) 686-6300 12 (Optional) Please name the person on your staff or project who can provide additional technical details or answer specific questions from service providers about the service you are solding. This person does not need to be the contact person(s) stad in flem 6 nor the Authorized Person who signs this form. Title: Telephone Number: Fax Number: Emell Address: Re-enter E-mail Andress: 13 [** Check this tax if there are any restrictions imposed by state or local laws or regulations on how or when sendes providers may contact you are no other bidding procedures. Please describe below any such restrictions or procedures and/or provide an internet address where they are posted and a contact risms and telephone number. [** Check this box if no state and local procurement/competitive bidding requirements apply to the procurement of services cought on this FCC Poim 470. If you are requesting services for a funding year for which an FCC Form 470 cannot yet be itled ordine, include that information here. This Form 470 is for services requested for FY2015, services beginning July 1, 2015. Block 3: Entity Number: 130113 Applicant's Form Identifier: CE470yr18 Contact Person: Keith Gudorf Contact Phone Number: (419) 595-8300 Block 4: Recipients of Service 15 BBled Entitles List the entitylentities that will be paying the bits directly to the provider for the services requested in this form.

Those are known as Billed Entities. At least one line of this item must be completed. It a Dilled Entity cited on your FCC Form 471 is not hated below, funding may be denied for the funding requests associated with this FCC Form 470. Attach additional pages if needed Entity Number Entity Name CELINA CITY SCHOOL DISTRICT

-	Number: 13		Applicant's Form Identifier: CE470yr18 Contact Phone Number: (410) 885-8300
MATERIAL PROPERTY.		fications and Signature	Courses Liberta unimpair (416) 253-6350
të		al the applicant includes: (Check one or both.)	
	, F	schools under the statutory definitions of plant	nontary and secondary schools found in the No Child Left Benind Act of 2001, 20 U.S.C. §§ 7801 (16) and ses, and do not have andowments exceeding \$50 million; sixtlor
	-	Encodes as themes paparette whethis for payers	since from a State library administrative agency under the Library Services and Technology Act of 1996 that di should be are completely separate from any schools (including, but not limited to elementary and secondary
	ьг	schools, colleges, and universities)	is broffers as on this east, ashes and rout and accurate favorage of contract and accurate to a construct A must encounter.
17	[Reserved	1	61 modicable) make any applicable REP available for at least 28 days before considering all bids received an
18	I certify that it will post my FCC Form 470 and (if applicable) make any applicable RFP available for at least 26 days before considering at bids received and solecting a sonkice provider. I certify that at bids submitted will be considered and the bid selected will be for the most cost-offsective sorrice or equipment offering, with price being the primary factor, and will be the most cost-offsective means of meeting educational needs and technology posts. I certify that twill retain required documents for a period of at least 10 years (or whatever relaction period is required by the rules in effect at the time of this		
19	R	contribution) after the last day of service deliver. Commission rules regarding the form for, roce pursuant to periodication in the schools and lib	and I coulty that I will token all documents nocessary to domensative compasses who the seature and sight of, and delivery of convices receiving schools and libraries discounts, I admovindge that I may be evided whites program
20	Þ	54,500, and will not be sold, resold or transfer C.F.R. § 54,513. Additionally, I certify that the than services and equipment sought by means with this request for services.	ses at discounts provided by 47 U.S.C. § 254 will be used primarily for advicational purposes, see 47 C.F.R. § red in consideration for maney or any other thing of value, except as permitted by the Commission's rules at a entity or entities listed on trids form have not received prything of value or a promise of anything of value, other a of this form, from the service provider, or any representative or agent thereof or any consultant in connection
21	p	through this program, to all of the resources, if use the services purchased effectively. I recognishment in resources should be available to cow	mothanism is conditional upon the school(s) analys library(los) i represent securing access, separately or naturally computers; itsning, software, internal constructions, maintenance, and electrical capacity reconstary in prize that some of the allorementioned resources are not eligible for support. I certify that I have considered with these costs. I services for the eligible costylies). I certify that I am authorized to submit this request on behalf of the eligible.
12	ta.	entity(ies) listed on this form, that I have exami- herein are true.	ined this request, and to the best of my knowledge, information, and beset, as statements of fact contained
23	P	acknowledge that persons willfully making false 602, 603(b), or fine or Imprisoryment under Title	C, silste, and local procurement/compositive bidding requirements and that I have complete with them. I is statements on this form may be punished by fine or torfeiture, under the Communications Act, 47 U.S.C. §§ is 18 of the United States Code, 18 U.S.C. § 1001.
24	Þ	I acknowledge that FCC rises provide that per participation in the achools and libraries suppo-	soms who have been ponyicted of criminal violations or hald divilly liable for certain acts arising from their rt mechanism are subject to suspension and debarment from the program.
ntity N	iumber, 130	113	Applicants Form Identifier, CEATOyris
ontict	Person; Ke	ith Gudon	Contact Phone Number: (419) 588-3300
	Printed nen	authorized person: F	
	Kelth Gudor	n	
27b	Title or pos	ation of authorized person:	
	Technology	Coordinator	
	Check	here if the consultant in Item 7 is the Authorized	d Person
27 c		ess, P.O. Box, Route Number, City, State, Zip C	20dex
	56\$ E LIVIN	gator St.	
	City. Cettin		
	State: OH Zip Code::		
27d	Telephone I	Number of Authorized Person:	
	(419) 588-8	300 Ext 1516,	
27e	Fax Number	r of Authorized Person.	
	(419) 566-7	048	
27f E	E-mait Addra	se of Authorizoid Person.	
	leeith.gudork	Boelinaschools.org	
		neil Address, " Doubleaschools org	
27 g	Name of Au	thorized Person's Employer.	
	Colina Oity S	Schools	
		Service provider invol	Ivement with proparation or certification of an FCC Form 470 e bidding process and result in the denial of funding requests.

Applicant's Form Identifier: CE470yr18 Entity Number: 130113 Contact Person: Keith Gudorf Phone Number: (419) 588-8300

NOTICE: In accordance with Section 54,500 of the Federal Communications Commission's rules, certain achieves and libraries ordering services that are eligible for and seeking universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54,503 (c). The cohecision of information storms from the Commission's authority under Section 254 of the Communications Act of 1934, as amended, 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54,503. Schools and libraries must fit this form thermselves or as pan of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unloss it displays a currently valid OMB control member.

The FCC is subnovated under the Communications Act of 1934, as amended, to collect the information we request in this form. We will use the information as provide to determine whether approving this apprication is in the public informat. If we believe there may be a volation or a potential violation of any applicable stands, regulation, not or order, your application may be referred to the FcCs or local agency responsible for investigating, prosecuting, ordering, or implementing the stands, rule, regulation or order. In certain cases, the information in your application may be disclosed to the Department of Justifica or a court or adjudicably body when (a) the FCC; or (b) any expenditure of the FCC; or (c) any expensive of the FCC; or (c) any expensive of the FCC; or (c) any expensive or the FCC; or (c) any expensive of the FCC; or (c) any expensive or the FCC; or (c) any expensive or the expensive order applicable law.

If you eve a past due dots to the federal government, the Information you provide may also be disclosed to the Department of the Traisury Financial Managament Service, other Federal agencies analor your employer to offset your salary, IRS tax retund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when sutherized.

If you do not provide the Information we request on the form, the FCC may delay processing of your application or may return your form without action.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, at sea

Public reporting burden for this edilection of information is estimated to average 3 hours por response, including the time for reviewing instructions, searching existing data sources, gettering and maintaining the data needed, completing, and reviewing the collection of information. Sond commonts regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Foderal Communications Commission. Performance Evaluation and Records Management, Washington, DC 20554

FCC Form 479 October 2014

New Search | Roturn To Search Results

FCC Form 470

Approval by OMB 3060-0806

Schools and Libraries Universal Service

Description of Services Requested and Certification Form 470

Estimated Average Burden Hours per Response: 3 hours

This form is designed to help you describe the eligible services you seek so that this data can be posted on the Fund Administrator Internet Site and Interested service providers can identify you as a potential customer and compete to serve you.

Please read Instructions before beginning this form.

598 A	Applicant's Form Identifier: CE470yr18
Form 470 Application Number: 419470001282911	Posting Date: 01/05/2015
Application Status: CERTIFIED Allowable Contract Date: 02/03/2015	Certification Received Date: 01/08/2015
Block 1: Applicant Address and Information	
Name of Applicant: GELINA GITY SCHOOL DISTRICT	
 Funding Year. 2015 (Funding years run from July 1 through the following June 30) Entity Number. 130113 Street Address, P.O.Box, or Route Number. 	
585 E LIVINGSTON ST	
City: CELINA State: OH Zip Code: 45822 -1742 4b Telephone Number: (419) 586-8300 4c Fax Number: (419) 586-7046. 6a Eligible Entities That Will Receive Services: Check the ONE choice in 5a that best describes the eligible entitles that will receive the service.	is described in this form. You will then list in item 15 the entity/entities that
Check the ONE choice in 5a that best describes the eligible entities that will receive the services will pay the bills for these services.	APPROXIMENT OF
C Individual School (individual public or non-public school)	1077
School District / I FA public or non-public [e.g., diocesan] local district representing in	numpie scripois)
Library (including library system, library outlet/branch or library consortium as define	dunder LSTA)
Consortium (intermediate service agencies, states, state networks, consortia of scho	pols and/or libraries)
Cistewide application for (enter 2-letter state code)	
representing (check,all that apply)	
representing (check, all that allowly) All public schools/districts in the state	
All non-public schools in the state	
All hon-public schools in the state	
On the piece in the cross	
5b Recipieni(s) of Services - Check all that apply:	
Private Public	Charter Charter
Lload Stad	C State Agency
E. S. Tarbeit	10
5c Number of eligible entitles for which services are sought 8	
Block 1: Applicant Address and Information (continued)	
5a Contact Person's Name:	
Gring B. AF	of Birth Committee
If the Contact Person's Street Address is the same as item 4s above, check here: If not, comp	pleta I(em.60:
6b Stroot Address, P.O.Box, or Route Number.	
NOTE: USAC will use this address to mail correspondence	
585 E LIVINGSTON ST	
City: CELINA State: OH Zip Code: 45922 -1742 Check the box next to your preferred mode of contact and provide your contact information. Orie: t	ox MUST:be checked and an entry provided.
F 6c Telephone Number: (419) 586 -8300 Ext. 1516	
I = 8d Env Number (419) 586 -7046	
☐ 6e E-Mail Address: keith gudort@celinaschools.org Ro-enter E-mail Address: keith gudort@celinaschools.org Ro-enter E-mail Address: keith gudort@celinaschools.org	Alaun
Ro-enter E-mail Address: keith gudorige earlast roots org If a consultant is assisting you with your application process, please complete item 7 b	elow.
7 Consultant Name:	
Name of Consultant's Employer:	
Consultant's Street Address:	
City: State; Zip Code:	
Consultant's Telephone Number.	
Consultant's Fax Number.	
Consultant's E-mail Address:	
Re-enter E-mail: Address:	74
Consultant Registration Number.	

EXHIBIT 2

ntity Number: 130113		Applicant's Form Identifier: CE470yr18
Contact Person: Kelth Gudorf		Phone Number: (419) 588-8300
Hock 2: Summary Descri	ption of Needs or Services Re	quested
and the second s	THE PROPERTY OF THE PROPERTY O	
If you check YES to indicate you	have a Request for Proposals (RFP) that sp ble to all interested bidders, or if you check	pecifies the services you are seaking, your RFP must be available to all interested bidders for at lea NO and you have or intend to have an RFP, you risk denial of your funding requests.
a F YES I have released or inter	nd to release an RFP for one or more of the	ese services. It is available or will become available on the internet at.
or yis (check:one)	the contact person in Item 6 or	the contact person listed in Item 12:
Your REP Indentifier.		
	do not intend to release an RFP for any of t	service monthly internet access covers to a voice service monthly internet access
Whether you chack YES or NO, you service, etc) and quantity and/or ca	u must list below the Internet access and/or pacity (e.g., for voice service, 20 existing fr	these services. telecommunications you seek. Specify each service (e.g., voice service, monthly internet access service, for 500 users).
Whether you check YES or NO, you service, etc.) and quantity and/or ca	u must list below the internet access and/or pacity (e.g., for voice service, 20 existing for Quantity and/or Capacity	telecommunications you seek. Specify each service (e.g., voice service, monthly internet access nes plus 10 new ones, or for monthly internet access service, for 500 users).
Whether you chack YES or NO, you service, etc) and quantity and/or ca Service Local Telephone Service	u must list below the internet access and/or pacity (e.g., for voice service, 20 existing lif Quantity and/or Capacity up to 100 lines POTS or Centrix or Equival	telecommunications you seek. Specify each service (e.g., voice service, monthly internet access nes plus 10 new ones, or for monthly internet access service, for 500 users).
Amether you chack YES or NO, you service, etc) and quantily and/or ca Service Local Telephons Service Local Telephons Service	a must list below the Internet access and/or pacity (e.g., for voice service, 20 existing fir Quantity and/or Capacity up to 100 lines POTS or Centrix or Equival ISDN Service - 1 PRI or Equivalent	telecommunications you saek. Specify each service (e.g., voice service, monthly internet access service, for 500 users).
Mhether you chack YES or NO, you service, etc) and quantily and/or ca Service Local Telephone Service Local Telephone Service Long Distance Telephone Service	a must list below the Internet access and/or pacity (e.g., for voice service, 20 existing fir Quantity and/or Capacity up to 100 lines POTS or Centrix or Equival ISDN Service - 1 PRI or Equivalent Long Distance Service for common carrier	telecommunications you saek. Specify each service (e.g., voice service, monthly Internet access service, for 500 users).
Mhether you chack YES or NO, you service, etc) and quantily and/or ca Service Local Telephone Service Local Telephone Service Long Distance Telephone Service Cell Phone Service	a must list below the Internet access and/or pacity (e.g., for voice service, 20 existing fir Quantity and/or Capacity up to 100 lines POTS or Centrix or Equival ISDN Service - 1 PRI or Equivalent	telecommunications you seek. Specify each service (e.g., voice service, monthly internet access service, for 500 users).
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Mhether you chack YES or NO, you service, etc) and quantity and/or ca Service Local Telephone Service Local Telephone Service Long Distance Telephone Service Gell Phone Service Broadband Connection Unbundled Internet Access	unust list below the Internet access and/or pacity (e.g., for voice service, 20 existing from the pacity of the pa	telecommunications you seek. Specify each service (e.g., voice service, monthly internet access service, for 500 users).

ntity Number: 130113		oplicant's Form Identifier: CE470yr18	
Contact Person: Keith Gudor	PI	Phone Number: (419) 586-8300	
	A Constant Constant		
Music chack VES to indicate	way have a Request for Proposals (RFP) that specifies the se	ervices you are seeking, your RFP must be available to all interested bidders for a base or intend to have an RFP, you risk denial of your funding requests.	
a YES, I have released or	Intend to release an RFP for one or more of these services. I	Is available of will become available of all indiffer of	
or via (check one)	The contact person in Item 6 or the con	ntact person listed in Item 12	
Your REP Indentifier.			
	40.1 1 10.		
b NO, I have not released	and do not intend to release an RFP for any of these service	j.	
Whather you check YES or N), you must list below the Internal Connections and Managed	Internal Broadband Services you seek. Specify each service (e.g., a router hub a	
cabling) and quantity and/or ca	spacity (e.g., connecting 1 classroom of 30 students).		
Service	Quantity and/or Capacity a minimum of 200 classroom connections in at least 6 but	aldings	
WFI access points	a minimum of 200 classificant connections will be		
	at least 1 switch per MDF and IDF per building at least 2 per MDF and IDF per building		
UPS Battery Backup units	at least CAT5e plenum grade for each access point		
copper cabling	a minimum of 1 per 200 access points		
Wireless LAN Controller	sufficient to handle future district WiFi		
Software for WiFI system	at least 2 standard network closet racks		
Racks	at least 2 at 450Mbps or better		
WIFI Antennus	for district WiFI system and switching		
Installation	at least 1 per building		
Caching Servers	at least 1 per building		
44 Cotoons Turn Basic Maiol	enance of Internal Connections		
Thou check VES to indicate	you have a Request for Proposals (RFP) that specifies the s	ervices you are seeking, your RFP must be available to all interested bidders for have or intend to have an RFP, you risk denial of your funding requests.	
a: [" YES, I have released or	intend to release an RFP for these services. It is available or	Will DECOME BYANDER OF THE PROPERTY OF	
	the contact person in Item 6 or the co	ntact person listed in Item 12	
OLAIB (CUGCK OUG)			
or via (check one)			
Your RFP Indentifier:			
Your RFP Indentifier:	and do not intend to release an RFP for those services,		
Your RFP Indentifier:	and do not intend to release an RFP for those services,	eek. Specify each service (e.g., basic maintenance of routers) and quantity and/or	

Entity Number: 130113 Applicant's Form Identifier: CE470yr18

Contact Person: Kelth Gudorf Phone Number: (419) 586-8300

12 (Optional) Please name the person on your staff or project who can provide additional technical details or answer specific questions from service providers about the services you are seeking. This person does not need to be the contact person(s) steed in Item 8 nor the Authorized Person who signs this form

Name

Title:

Telephone Number:

Fax Number

Email Address

Re-enter E-mail Address;

13 Check this box if there are any restrictions imposed by state or local laws or regulations on how or when service providers may contact you or on other bidding procedures. Please describe below any such restrictions or procedures and/or provide an internet address where they are posted and a contact name and letephone number.

Γ" Check this box if no state and local procurement/competitive bloding requirements apply to the procurement of services cought on this FCC Form 470. If you are requesting services for a funding year for which an FCC Form 470 cannot yet be filed online, include that information here.

This Form 470 is for services requested for FY2015, services beginning July 1, 2015.

Block 3:

14. [Reserved]

Entity Number: 133113 Applicant's Form Identifier: CE470yr18
Contact Person: Keith Gudorf Contact Phone Number: (419) 586-8300

Block 4: Recipients of Service

15 Billed Entitles

List the entity/entities that will be paying the bills directly to the provider for the services requested in this form.

Those are known as Billed Entities. At least one line of this item must be completed. If a Billed Entity cited on your FCC Form 471 is not listed below, funding may be derived for the funding requests associated with this FCC Form 470. Attach additional pages if needed.

Entity Number Entity Name

130113

CELINA CITY SCHOOL DISTRICT

CANADADA		00113	Applicant's Form Identifier: CE470yr18	
Jointac	OR ASSESSMENT OF THE PERSON NAMED IN	Colth Gudorf	Contact Phone Number: (419) 686-8300	
	THE RESERVE OF THE PERSON NAMED IN	fications and Signature		
16	I certify th	at the applicant includes; (Check one or both.)		
	a 17.	(38), that do not operate as for profit business:	entary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18) and es, and do not have endowments exceeding \$50 million; and/or	
	ьГ	libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1995 that do not operate as for-profit businesses and whose budgets are completely separate from any schools (including, but not limited to elementary and secondary schools, colleges, and universities).		
7	Reserve	1		
18	F.	selecting a service provider. I certify that all bid equipment offering, with price being the primar Legality that I will retain required documents for	(if applicable) make any applicable RFP available for at least 28 days before considering all bids received and as submitted will be carefully considered and the bid selected will be for the most cost-offective service or y factor, and will be the most cost-offective means of meeting educational needs and technology goals, or a period of at least 10 years (or whatever retamton period is required by the rules in offect at the time of the rod, I certify that I will rotain all documents necessary to demonstrate compliance with the statute and	
9	V	Commission rules regarding the form for, receipursuant to participation in the schools and libr	ipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited raries program.	
20	₩.	I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes, see 47 C.F.R. § 54.500, and will not be sold, resold or transferred in consideration for maney or any other thing of value, except as permitted by the Commission's rules at 4 C.F.R. § 54.513. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.		
11	모	through this program, to all of the resources, in use the services purchased effectively. I recog financial resources should be available to cove	mechanism is conditional upon the school(s) and/or library(les) I represent securing access, separately or including computers, training, software, internal connections, maintenance, and electrical capacity necessary nize that some of the eforementioned resources are not eligible for support. I certify that I have considered we in these costs. services for the eligible critiquies). I certify that I am authorized to submit this request on behalf of the eligible.	
22	F	entity(ies) listed on this form, that I have exami herein are true.	ined this request, and to the best of my knowledge, information, and belief, all statements of fact contained	
3	R	acknowledge that persons willfully making false 502, 503(b), or fine or imprisonment under Title	, state, and local procurement/compositive bidding requirements and that I have compiled with them. I e statements on this form may be punished by fine or forfeiture, under the Communications Act, 47 U.S.C. § e 18 of the United States Coste, 18 U.S.C. § 1001.	
4	R	participation in the achools and libraries suppor	sons who have been convicted of criminal violations or held civily liable for certain acts arising from their rt mechanism are subject to suspension and debarment from the program.	
-	lumber: 13		Applicant's Form Identifier: CE470yr18 Contact Phone Number: (419) 586-8300	
ontact	Person: K	eith Gudorf	Colitact Fulcius Maluber: (A is) pro-1000	
		fauthonzed person: 😿	26 Date: 01/06/2015	
27a	Printed na	me of authorized person;		
	Kelth Gud	pri		
071				
27b	Title or po	sillon of authorized person:		
	Technolog	y Coordinator		
	Chec	k here if the consultant in Item 7 is the Authorized	d Person.	
27c	Street Add	ress, P.O. Box, Route Number, City, State, Zip C	ġġġa:	
	585 E. Lly	ngston St.		
		20 82.27 (4)		
	City. Cel			
	State: Q			
	Zip Code.	100,00		
27d	Telephone	Number of Authorized Person:		
	(419) 586-	8300 Ext. 1516		
0.7		BH 10	ř.	
2/8	Fax Numb	er of Authorized Person:		
	(419) 586-	7046		
77F	E moit Ar-	ress of Authorized Person:		
	keith,guda	decelinaschools.org	5	
		-mail Address:		
	keith, gudo	ri@celineschools.org		
27g	Name of A	uthorized Person's Employer:		
	Celina City	Schools		
		The state of the second	Ivement with preparation or certification of an FCC Form 470	
			AND THE PROPERTY OF THE PROPER	

Entity Number: 130113

Contact Person: Keith Gudorf

Applicant's Form Identifier: CE470yr18

Phone Number: (419) 585-8300

NOTICE: In accordance with Section 54.503 of the Federal Communications Commission's rules, certain schools and libraries ordering services that are eligible for and seeking universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator, 47.C.F.R. § 54.503 (c). The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended, 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.503. Schools and libraries must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information we request in this form. We will use the information you provide to determine whether approving this application is in the public interest. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, your application may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information in your application may be disclosed to the Department of Justice or a count or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided in or submitted with this form or in response to subsequent inquiries may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information Act of 1934, FCC regulations, the Freedom of Information and the submitted with the Communications. Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC may delay processing of your application or may return your form without action.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

Public (eporting burden for this collection of information is estimated to average 3 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records

Management, Washington, DC 20554

FCC Form 470 October 2014

Return To Search Results



SALES QUOTATION

QUOTE NO.	ACCOUNT NO.	DATE
FZVN531	210802	3/16/2015

BILL TO:

CELINA CITY SCHOOL DISTRICT 585 E LIVINGSTON ST BOARD OF ED.

Accounts Payable CELINA, OH 45822-1742

SHIP TO:

CELINA CITY SCHOOL DISTRICT Attention To: KEITH GUDORF 585 E LIVINGSTON ST BOARD OF ED.

CELINA, OH 45822-1742

Contact: KEITH

GUDORF 419.586.8300

Customer Phone #419.586.8300

Customer P.O. # MERAKI AP'S QUOTE

NET 30 Days-Govt/Ed GOVT-EXEMPT		ACCOUNT MANAGER		SHIPPING METHOD			7		EXEMPTION CERTIFICATE
300 3563595 MERAKI GPL-MR32 CLOUD MGD AC AP		MIKE PETERS 877	.210.1168	DROP SHIP-GROUND) NE	「30 Days-0	-Govt/Ed GOVT-EXEN		GOVT-EXEMPT
Mfg#: MR32-HW Contract: MARKET CISCO MERAKI CLOUD CONTR LIC 5Y Mfg#: LIC-ENT-5YR Contract: MARKET Electronic distribution - NO MEDIA SUBTOTAL FREIGHT TAX 187.00 187.00 141,600.00 0.00	QTY	ITEM NO.		DESCRIPTION			UNIT PRIC	E	EXTENDED PRICE
Mfg#: LIC-ENT-5YR Contract: MARKET Electronic distribution - NO MEDIA SUBTOTAL FREIGHT TAX 141,600.00 0.00	300	3563595	Mfg#: MR3	32-HW			285.		
FREIGHT 0.00 TAX 0.00	300	2021373	Mfg#: LIC- Contract: N	ENT-5YR MARKET			187.	00	56,100.00
US Currency					FREIGHT	-			0.00
								1231	US Currency

CDW Government 230 North Milwaukee Ave. Vernon Hills, IL 60061

Fax: 312.705.8240

Please remit payment to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515

EXHIBIT 3



ITsavvy LLC 313 South Rohlwing Road Addison, IL 60101 www.ITsavvy.com

Quate pistells	
Quote #:	2711012
Date:	03/25/2015
Payment Method:	Net 30 Days
Client PO#:	
Shipping Method:	Ground

Bill To: Celina City Schools Accounts Payable 585 E Livingston St Celina, OH 45822 419-586-8300 x 1005 Ship To: Celina City Schools Keith Gudorf 585 E Livingston St Celina, OH 45822-1742 United States 419-586-8300 Client Contact:
Keith Gudorf
(P) 419-586-8300 x 1516
keith.gudorf@celinaschools.org

Cllent Executive: Scott Gibson (P) 312.676.5237 (F) 312.676.5238 sgibson@ITsavvy.com

Description: e-rate form 470# 419470001282911

30	Rem Pescription	Part#	Qty	Unit Srice	ilotel
	Clsco Meraki MR32 Cloud-Managed Wireless access point - Bluetooth 4.0 LE - 802.11a/b/g/n/ac, Bluetooth 4.0 LE - Dual Band Manufacturer Part #: MR32-HW	16308068	206	\$265.00	\$54,590.00
	Clsco Meraki MR34 Wireless access point - 802.11a/b/g/n/ac - Dual Band Manufacturer Part #: MR34-HW	14876023	16	\$462.00	\$7,392.00
	Cisco Meraki Enterprise Cloud Controller Subscription license (5 years) - 1 access point - hosted - for Meraki MR Series Access Points Manufacturer Part #: LIC-ENT-5YR	14451848	222	\$149.00	\$33,078.00
4	NEMA 4 WAP Enclosure - Gray PC Plastic, Hinged, Lockable Door Manufacturer Part #: MT-1026-00	14085486	8	\$118.00	\$944.00
5	ITsavvy Professional Services Post Install Wireless Infrastructure Validation Survey. ITsavvy will perform an onsite Wireless Survey to gather data Take read points in classrooms, conference rooms, gymnasiums and hallways at engineer discretion. Measure Signal Level, Qty of Reachable Access Points, Noise Level, Signal-To-Noise, Signal to Interference, Frequency Band Coverage. ITsavvy will review portal configuration ITsavvy will provide a wireless inventory worksheet to be completed by client prior to coming on site Deliverables: ITsavvy will analyze the data and make recommendations. Assumptions: Client will provide necessary Credentials, Floor plans in advance and provide escort and timely access to survey areas.	ASG-ES- ENG	1	\$2,400.00	\$2,400.00
	Manufacturer Part #: ASG-ES-ENG		X THE REAL PROPERTY OF THE PERSON NAMED IN COLUMN 1		
	** Alternative & Optional Items **		Sala Tilla		
6	Clsco Meraki Enterprise Cloud Controller Subscription license (1 year) - 1 access point - hosted - for P/N: MR12-HW, MR18-HW, MR24-HW, MR26-HW, MR32-HW, MR34-HW, MR62-HW, MR66-HW, MR72-HW Manufacturer Part #: LIC-ENT-1YR	14451846	0	\$50.00	\$.00
7	Cisco Meraki Enterprise Cloud Controller Subscription license (3 years) - 1 access point - hosted - for Meraki MR Series Access Points Manufacturer Part #: LIC-ENT-3YR	14451847	0	\$99.00	\$.0

Subtotal:

\$98,404.00

Shipping:

\$0.00

TOTAL:

\$98,404.00

Notes From Your Client Executive

B2B SPIN# 143034186

EXHIBIT

ITsavvy is always looking to deliver the lowest cost possible to our clients. This results in fluctuating prices that you will find are lower more often than not. However, prices are subject to increases without notice in the event of a manufacturer or distributor price increase. Available inventory is subject to change without notice. This document is a quotation only and is not an order or offer to sell.

We do accept credit cards for payment. However, if the credit card is provided after the order has been invoiced there will be a charge of 3% of the total purchase.

Unless specifically listed above, these prices do NOT include applicable taxes, insurance, shipping, delivery, setup fees, or any cables or cabling services or material.

All non-reoccurring services are 50% due upon signing of contract, 40% due upon delivery of equipment, balance due upon install.

ITsavvy's General Terms and Conditions of Sale, which can be found at www.ITsavvy.com/termsandconditions, shall apply to and are incorporated into all agreements with Client, including all Orders.

Part Number	Description Celina eRATE Upgrades	Qty	BID CAT	Inst	alled COST
SUBINITION W	Openia Netacini il caso de la senti il mise de senti il como de la	CAR COME	(Ellister) price	3 11 350	
ne (en de	WE MDF - Add new HP POE+ Switch - 92 Ports	STEP SY	(W) (65/LV)	WWW.	(188) SE
	HP 5406-44G-PoE+-2XG v2 zl Switch with Premium Software	1	WE	\$	4,796.09
J9306A	HP 1500W PoE+ zl Power Supply HP 24-port Gig-T PoE+ v2 zl Module	1 2	WE WE	\$ \$	619.21 3,416.58
J9151A_	X132 10G SFP+ LC LR Transceiver	4	WE	\$	1,398,50
	SubTotal WE MDF Upgrades:	WE	when week to	\$	10,230.38
	ADMIN MDF - Add new HP POE+ Switch - 140 Rorts				
	MS MDE - Add new HP POE+ Switch - 188 Ports	5 - W - 107		eu seus	
19532A	HP 5412-92G-PoE+-2XG v2 zl Switch with Premium Software	1	MS	\$	8,485.7
J9306A	HP 1500W PoE+ zl Power Supply	2	MS MS	\$ \$	1,238.4 6,833.1
J9534A J9151A	HP 24-port Gig-T PoE+ v2 zl Module X132 10G SFP+ LC LR Transceiver	4	MS	\$	1,398,5
	SubTotal MS Upgrades:	MS		\$	17,955.8
	ES MDF - Add new HP POE+ Switch - 136 Ports				
J9533A	HP 5406-44G-PoE+-2XG v2 zl Switch with Premium Software	1	ES MDF	\$	4,796.0
J9306A	HP 1500W PoE+ zl Power Supply	1	ES MDF ES MDF	\$	619,2 2,032.0
J9536A J9534A	HP 20-port Gig-T PoE+ / 2-port 10GbE SFP+ v2 zl Module HP 24-port Gig-T PoE+ v2 zl Module	3	ES MDF	\$	5,124.8
J9151A_	X132 10G SFP+ LC LR Transceiver SubTotal ES MDF Upgrades:	4 ES MDF	ES MDF	\$	1,398.5 13,970.7
i seniisekseni	100mm			signita	TEST SERVE
100 N 10 10 10 10 10 10 10 10 10 10 10 10 10	ES IDF - Add new HP POE+ Switch - 44 Ports	STARTAL		on the or	A MIGHT
J9533A J9306A	HP 5406-44G-PoE+-2XG v2 zl Switch with Premium Software HP 1500W PoE+ zl Power Supply	1	ES IDF ES IDF	\$	4,796.09 619.2
J9150A_	X132 10G SFP+ LC SR Transceiver	4	ES IDF	\$	553.5
	SubTotal ES IDF Upgrades:	ES IDF		\$	5,968.8
	HS MDF - Add new HP POE+ Switch - 140 Ports	1	HS MDF	\$	4,796.0
J9533A J9306A	HP 5406-44G-PoE+-2XG v2 zl Switch with Premium Software HP 1500W PoE+ zl Power Supply	1	HS MDF	\$	619.2
J9534A J9283B	HP 24-port Gig-T PoE+ v2 zl Module HP X242 10G SFP+ to SFP+ 3m Direct Attach Copper Cable	4	HS MDF HS MDF	\$	6,833.1 250.5
002000	SubTotal MS Upgrades:	HS MDF		\$	12,499.0
			wisza oso	EK IN INCO	W 128 158
	HS IDF - Add new HP POE+ Switch - 138 Ports			ESTENDING ST	
J9533A J9306A	HP 5406-44G-PoE+-2XG v2 zl Switch with Premlum Software HP 1500W PoE+ zl Power Supply	1	HS IDF	\$ \$	4,796.0 619.2
J9536A	HP 20-port Gig-T PoE+ / 2-port 10GbE SFP+ v2 zl Module	1 3	HS IDF	\$	2,032.0 5,124.8
J9534A J9150A_	HP 24-port Gig-T PoE+ v2 zl Module X132 10G SFP+ LC SR Transceiver	4	HS IDF	\$	553.5
WALL_CABIN ET	Enclosed-Wall-Mounted-Data-Sabinet	4	HS IDF	*******	
	SubTotal HS IDF Upgrades:	HS IDF		\$	13,125.7
	Cabling Drops - Est				
LAB_CBL	Additional Lab Cable drop	100	CBL	\$	8,125.0
WAP_CBL	New CAT6 WAP Cable Run	250	CBL	\$	46,875.0
	SubTotal CABLING Upgrades:	CBL		\$	55,000.0

Qty

	100000	THE SOUTH HE STATE OF
UPS/Upgrades 2016	96 I AVE	(AnadisəNa) ingəli
	265.74 \$	6,328.70
II.	179.69 \$	898.45
MS 5PXEBM72RT HP (Eaton) 5PX 72V EXT BATT PACK RK/TWR 2U 5	598.88	2,994.40
5PY22(X)RT HP (F8(0)) 5PX 2200VA GFG-LCD KN LVIN 40 140V	083.78 \$ 179.69 \$	
MS	5	
SubTotal UPS Upgrades: UPS		\$ 21,592.78
BRIDGE		OUT THE SERVERS

CACHE SERVER

Project Summary

WEST ELEMENTARY

Replace existing old switches in West Elementary School with a new HP 10 Gig Switch - all user ports are Gigabit POE+ All new Patching and Closet Cleanup and Organization and Documentation

All ports will be POE+ and ready for Cameras, WAPs and VoIP Phones Price includes credit for existing 1 Gigabit fiber-optic interfaces and trade out to 10 Gig Fiber Interfaces Includes Switch Programming, Documentation When we are done — The West building will have dual 10 Gig links - home run back to HS core — no intermediate failure points The 5406 will have 2 open slots for future WAP, Camera and Phone expansion

All available slots are equipped with Power Supplies - 2 total

ADMIN BUILDING

Replace existing old-switches in Admin Building with a new HP 10 Gig Switch all user ports are Gigabit POE+

All new Patching and Closel Gleanup and Organization and Decumentation

All ports will be POE+ and ready for Cameras, WAPs and VolP Phones Price includes credit for existing 1 Gigabit fiber optic interfaces and trade out to 10 Gig Fiber Interfaces

Includes Switch Programming, Documentation
When we are done.—The ADMIN building will have dual 10 Gig-links—home run back to HS coro - no intermediate failure points

The 5412 will have 6 open clots for future WAP, Camera and Phone expansion

All available slots are equipped with Power Supplies 4 total

MS BUILDING

Replace existing old switches in MS Building with a new HP 10 Gig Switch - all user ports are Gigabit POE+ All new Patching and Closet Cleanup and Organization and Documentation

All ports will be POE+ and ready for Cemeras, WAPs and VoIP Phones Price includes credit for existing 1 Gigabit fiber-optic interfaces and trade out to

10 Gig Fiber Interfaces

Includes Switch Programming, Documentation
When we are done -- The MS building will have dual 10 Gig links - home run back to HS core – no intermediate failure points The 5412 will have 2 open slots for future WAP, Camera and Phone expansion

All available slots are equipped with Power Supplies - 4 total

ES BUILDING - MDF

Replace existing old switches in ES Building with a new HP 10 Glg Switch - all user ports are Gigabit POE+

Qty

All new Patching and Closet Cleanup and Organization and Documentation

All ports will be POE+ and ready for Cameras, WAPs and VoIP Phones Price includes credit for existing 1 Gigabit fiber-optic interfaces and trade out to 10 Gig Fiber Interfaces Includes Switch Programming, Documentation When we are done -- The ES building will have dual 10 Gig links - home run back to HS core - no intermediate failure points Two 1/10 Gig Fiber ports will be available for the ES-IDF All available slots are equipped with Power Supplies - 2 total

ES BUILDING - IDF

Replace existing old 3COM switch in ES Building IDF with a new HP 10 Gig Switch - all user ports are Gigabit POE+

All new Patching and Closet Cleanup and Organization and Documentation

All ports will be POE+ and ready for Cameras, WAPs and VoIP Phones Price includes credit for existing 1 Gigabit fiber-optic interfaces and trade out to 10 Gig Fiber Interfaces Includes Switch Programming, Documentation
When we are done -- The ES IDF will have dual 10 Gig links - home run back

to ES core

The 5406 will have 4 open slots for future WAP, Camera and Phone expansion

HS BUILDING - MDF EXPANSION

Replace existing old switches in HS Building MDF with a new HP 10 Gig Switch - all user ports are Gigabit POE+ All new Patching and Closet Cleanup and Organization and Documentation

All ports will be POE+ and ready for Cameras, WAPs and VolP Phones Includes Switch Programming, Documentation Includes additional ports for LAB Consolidation and Mini SW Elimination

YHS BUILDING - IDF

Replace existing old switch in HS Building IDF with a new HP 10 Gig Switch all user ports are Gigabit POE+

All new Patching and Closet Cleanup and Organization and Documentation

All ports will be POE+ and ready for Cameras, WAPs and VolP Phones Price includes credit for existing 1 Gigabit fiber-optic interfaces and trade out to 10 Gig Fiber Interfaces Includes Switch Programming, Documentation when we are done -- The HS building ISF will have dual 10 Gig links - home run back to HS core -- no intermediate failure points Two 1/10 Gig Fiber ports will be available for the CART-IDF All available slots are equipped with Power Supplies - 2 total Includes additional ports for LAB Consolidation and Mini SW Elimination Includes fiber ports for CART Building

Once the above projects are completed, All IDFs will have Gig POE Ports and at loast 1 UPS

Existing surplus HP switches will be re-deployed to outbuildings and classroom

The majority of the Computer Labs can have their mini-switches eliminated and user PCs can be home run back to a 10 Glg Switch - we estimated 100 cables

There will be sufficient ports for WAP Expansion - by repurposing existing cables, you will be able to deploy wireless quickly into buildings w/o adequate wireless and eliminate the cart mounted WAPs and associated poor performance. We estimated 260 new WAP Cables - adjust as required.

	Bldg		Budget
	WE	\$	10,230,38
	ADM		
	MS	\$	17,955.86
	ES MDF	\$	13,970.70
	ES IDF	\$	5,968.80
	HS MDF	\$	12,499.03
	HS IDF	\$	13,125.70
		1	
TOTAL NETWORKING:	NET	\$	73,750.46
TOTAL CABLING:	CBL	\$	55,000.00
TOTAL UPS UNITS:	UPS	\$	Vet Will Ch
TOTAL BRG-UNITS:	BRG		a Enterne
TOTAL Cache UNITS:	Cache	70H	100

Total Project:

279,182.10

If you hang these WAPs and re-purpose cable, you can save some cash

School School	Floor WAPs
BOE	Sub-Total 0
East Elem. East Elem.	Basement 2 1 36 Sub-Total 38
High Schoo High Schoo High Schoo	1 2 12
Intermediate Intermediate	
Middle School	ol 1 50 Sub-Total 50
West Elem	. 1 25 Sub-Total 25
Frankli	A 4 5ub-Total 0
Bus	Sub-Total 0
	Total 266

BE WEST	802 11ac WAPs - adjust qty as required - includes install			4 6 6	
J9845A	HP 560 Wireless 802.11ac (AM) AP	(266)	\$ 496.87	\$	132,166.25
	Each WAP requires a controller license, and the base controller already has 40 - HP sells from ingrements of 10 \$ 40. You will want to add a second WAP Centroller - since each controller can handle 205 WAPs.				
J9840A	HP MSM775 zl Premium Controller Module	1	\$ 3,729.19	\$	3,729.19
J9697A	HP MSM Additional 10 AP License	3	\$ 351.83	\$	1,055.48
J9371A	HP MSM760/765 Add 40 AP Lic	5	\$ 1,408.55	\$	7,042.73
JF414AAE	HP IMC Wireless Service Manager Software Module with 50-Access Point E-LTU	1	\$ 1,196.40	\$	1,196.40
JF415AAE	HP IMC Wireless Service Manager 50-Access Point E-LTU	6	\$ 873,60	\$	5,241.60

All Buildings w WAPs:	\$ 150,431.64
Average Cost per 802.11ac WAP + License + Controller Installed:	\$ 565.53

SUMMARY		
10 Gig and POE+ Network Upgrades	\$	73,750.46
Cabling Upgrades	\$	55,000.00
Wireless Upgrades	\$ (150,431.64
Wireless-Bridge		
UPS Upgrades		DENIED
PARCC Cacho-Server		



Sales Quote

Quote:

CTGQ2993

Date:

Mar 19, 2015

Sold To

CELINA CITY SCHOOL DISTRICT Keith Gudorf 585 E LIVINGSTON ST CELINA, OH 45822-1742 USA

Phone (419) 586-8300

Fax

Ship To

CELINA CITY SCHOOL DISTRICT Keith Gudorf 585 E LIVINGSTON ST CELINA, OH 45822-1742 USA

Phone (419) 586-8300

Fax

Salesperson			Ship Via	Ter	ms
	Andy Lingenfelter		FedEx - Ground	2% 15,	Net 30
Qty	Part Number	Descriptio	n [Unit Price	Ext. Price
	No.	Celina Elementary 1			
38	XR-630	XR-630 Dual Radio 3x3 MIMO (1.3Gbps) software licensed for 802.11n.) 802.11ac capable AP	\$401.47	\$15,255.86
3	XR-934	XR-934 High Density AP with 4 3x3 (1.3	Gbps) 802.11ac radios	\$939.29	\$2,817.87
		Celina Elementary Base	3		
2	XR-934	XR-934 High Density AP with 4 3x3 (1.3	Gbps) 802.11ac radios	\$939.29	\$1,878.58
		Celina HS 1			
38	XR-630	XR-630 Dual Radio 3x3 MIMO (1.3Gbps) software licensed for 802.11n.) 802.11ac capable AP	\$401.47	\$15,255.86
6	XR-934	XR-934 High Density AP with 4 3x3 (1.3	Gbps) 802.11ac radios	\$939.29	\$5,635.74
		Celina HS 2			
14	XR-630	XR-630 Dual Radio 3x3 MIMO (1.3Gbps software licensed for 802.11n.) 802.11ac capable AP	\$401.47	\$5,620.58
1.00		Celina HS 3			
15	XR-630	XR-630 Dual Radio 3x3 MIMO (1.3Gbps software licensed for 802.11n.) 802.11ac capable AP	\$401.47	\$6,022.05
	¥	Celina Intermediate 1			
31	XR-630	XR-630 Dual Radio 3x3 MIMO (1.3Gbps software licensed for 802.11n.) 802.11ac capable AP	\$401.47	\$12,445.57
5	XR-934	XR-934 High Density AP with 4 3x3 (1.3	Gbps) 802.11ac radios	\$939.29	\$4,696.45
		Celina Intermediate 2			
14	XR-630	XR-630 Dual Radio 3x3 MIMO (1.3Gbps software licensed for 802.11n.	s) 802.11ac capable AP	\$401.47	\$5,620.58
			nå:		

Customer Focused. Technology Driven.

www.concordtechnologygroup.com

6180 Halle Dr Suite C

Valley View, OH 44125

CAGE: 5Q800 DUNS: 828460902 EIN: 263359655

866-242-2775

EXHIBIT

Qty	Part Number	Description	Unit Price	Ext. Price
		Celina Middle School		
37	XR-630	XR-630 Dual Radio 3x3 MIMO (1.3Gbps) 802.11ac capable AP software licensed for 802.11n.	\$401.47	\$14,854.39
6	XR-934	XR-934 High Density AP with 4 3x3 (1.3Gbps) 802.11ac radios	\$939.29	\$5,635.74
		Celina West		
26	XR-630	XR-630 Dual Radio 3x3 MIMO (1.3Gbps) 802.11ac capable AP software licensed for 802.11n.	\$401.47	\$10,438.22
2	XR-934	XR-934 High Density AP with 4 3x3 (1.3Gbps) 802.11ac radios	\$939.29	\$1,878.58
		AP Licensing & 3yr. Premium Support		
522	AOS-11AC	ArrayOS 802.11ac license for 1 radio on XR products	\$22.94	\$11,974.68
522	AOS-APPCON	ArrayOS Application Control license for 1 radio.	\$0.00	\$0.00
213	SU-AOS-XR-600-3	3 Year Premium Software Support for ArrayOS on XR-600 Wireless APs	\$30.28	\$6,449.64
213	SU-HW-XR-600-3	3 Year Premium Hardware Support for XR-600 Wireless APs	\$12.85	\$2,737.05
24	SU-AOS-XR-900-3	3 Year Premium Software Support for ArrayOS on XR-900 Wireless APs	\$80.75	\$1,938.00
24	SU-HW-XR-900-3	3 Year Premium Hardware Support for ArrayOS on XR-900 Wireless APs	\$36.25	\$870.00
4	XMS-9000-50-ADDER	XMS license for managing 50 additional radios.	\$688.24	\$2,752.96
		PoE Injectors for XR Series AP's		
(237)	XP1-MSI-30	1 Port 30W PoE+ Injector. Powers 1 XR-500 or XR-600 series AP	\$25.24	\$5,981.88
237	XS-PWR-NA	North American power cord.	\$0.00	\$0.00
			SubTotal	\$140,760.28
			Тах	\$0.00
			Shipping	\$550.00
Quo	ote Expires: 4/18/2015		Total	\$141,310.28

Customer Focused. Technology Driven.

www.concordtechnologygroup.com

6180 Halle Dr Suite C

Valley View, OH 44125

866-242-2775

CAGE: 5Q800 DUNS: 828460902 EIN: 263359655



FCC Form 471 - Funding Year 2015

You have successfully certified your FY2015 FCC Form 471

✓ I certify that the entities listed in Block 4 of this application are eligible for support because they are:

✓ schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. \$8.7801(18) and (38), that do not operate as for-profit businesses and do not have endowments exceeding \$50 million; and/or

✓ I certify that the entity I represent or the entities listed on this application have secured access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity, necessary to use the services purchased effectively. I recognize that some of the oforementioned resources are not eligible for support. I certify that the entities I represent or the entities listed on this application have secured access to all of the resources to pay the discounted charges for eligible services from funds to which access has been secured in the current funding year. I certify that the Billed Entity will pay the non-discount portion of the cost of the goods and services to the service provider(s).

A Total funding year pre-discount amount on this FCC Form 471

\$308,123.20

B. Total funding commitment request amount on this FCC Form 471

\$215,686.23

C Total applicant non-discount share

\$92,436,97

D: Total budgeted amount allocated to resources not eligible for E-rate support

\$300,000,00

Total amount necessary for the applicant to pay the non-discount share of the services requested on this application AND to secure access to the resources necessary to make effective use of the discounts.

\$392,436.97

© Check this box If you are receiving any of the funds in Item E directly from a service provider listed on any of the FCC Forms 471 filed by this Billed Entity for this funding year, or if a service provider listed on any of the FCC Forms 471 filed by this Billed Entity for this funding year assisted you in locating funds in Item E.

✓ I certify that an FCC Form 470 was posted and that any related RFP was made available for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted were corefully considered and the most cost-effective service offering was selected, with price being the primary factor considered, and is the most cost-effective means of meeting educational needs and technology goals.

✓ I certify that the entity responsible for selecting the service provider(s) has reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that the entity or entities listed on this application have complied with them.

✓ I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes, see 47 C.F.R. § 54.500 and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 54.513, Additionally, I certify that the entity or entities listed on this application have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.

✓ I certify that I and the entity(ies) I represent have complied with all program rules, including recordkeeping requirements, and I acknowledge that failure to do so may result in denial of discount funding and/or cancellation of funding commitments. There are signed contracts or other legally binding agreements covering all of the services listed on this FCC Form 471 except for those services provided under non-contracted tariffed or month-to-month arrangements. I acknowledge that fallure to comply with program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.

https://sltools.universalservice.org/portal-applicant/form471/new/

4/6/2015

- ✓ i acknowledge that the discount level used for shared services is conditional, for future years, upon ensuring that the
 most disadvantaged schools and libraries that are treated as sharing in the service, receive an appropriate share of
 benefits from those services.
- ✓ I certify that I will retain required documents for a period of at least 10 years (or whatever retention period is required by the rules in effect at the time of this certification), after the last day of service delivered. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the application for, receipt of, and delivery of services receiving schools and libraries discounts, and that if audited, I will make such records available to the Administrator. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.
- ✓ I certify that I am authorized to order telecommunications and other supported services for the eligible entity(les) listed on this application. I certify that I am authorized to submit this request on behalf of the eligible entity(les) listed on this application, that I have examined this request, that all of the information on this form is true and correct to the best of my knowledge, that the entities that are receiving discounts pursuant to this application have complied with the terms, conditions and purposes of the program, that no kickbacks were paid to anyone and that false statements on this form can be punished by fine or forfeiture under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001 and civil violations of the False Claims Act.
- ✓ I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program. I/will institute reasonable measures to be informed, and will notify USAC should I be informed or become aware that I or any of the entities listed on this application, or any person associated in any way with my entity and/or the entities listed on this application, is convicted of a criminal violation or held civilly liable for acts arising from their participation in the schools and libraries support mechanism.
- ✓ I certify that if any of the Funding Requests on this FCC Form 471 are for discounts for products or services that contain both eligible and ineligible components, that I have allocated the eligible and ineligible components as required by the Commission's rules at 47 C.F.R. § 54.504.
- ✓ I certify that the non-discount portion of the costs for eligible services will not be paid by the service provider. The pre-discount costs of eligible services featured on this FCC Form 471 are not of any rebates or discounts offered by the service provider. Lacknowledge that, for the purpose of this rule, the provision, by the provider of a supported service, of free services or products unrelated to the supported service or product constitutes a rebate of some or all of the cost of the supported services.

Authorized Person's Name:Keith Gudorf Title/Position:Technology Coordinator Address: 585 E LIVINGSTON ST CELINA, OH 45822 Phone:(419) 586-8300 Fax:(419) 586-7046. Email:keith.gudorf@celinaschools.org Employer:CELINA CITY SCHOOL DISTRICT

Certification Date/Time: 04/06/2015 09:24:49

AM EDT

FY 2015 Application Number: 1009705 Application Nickname: CEyr18_472

Billed Entity Number: 130113

Billed Entity Name: CELINA CITY SCHOOL DISTRICT

Certification ID: 1584247





FUNDING COMMITMENT DECISION LETTER (Funding Year 2015: 07/01/2015 - 06/30/2016)

September 18, 2015

Keith Gudorf CELINA CITY SCHOOL DISTRICT 585 E LIVINGSTON ST CELINA, OH 45822-1742

Re: FCC Form 471 Application Number: 1009705

Billed Entity Number (BEN): 130113 Billed Entity FCC Registration Number (FCC RN): 0014160071

Nickname: CEyr18_472

Thank you for your Funding Year 2015 application for Universal Service Support and for any assistance you provided throughout our review. The current status of the funding request(s) in the FCC Form 471 application cited above and featured in the Funding Commitment Report(s) (Report) at the end of this letter is as follows.

- The amount, \$195,428.33 is "Approved. - The amount, \$20,257.90 is "Denied."

Please refer to the Report following this letter for specific funding request decisions and explanations. The Universal Service Administrative Company (USAC) is also sending this information to your service provider(s) so preparations can begin for implementing your approved discount(s) after you file FCC Form 486, Receipt of Service Confirmation and Children's Internet Protection Act and Technology Plan Certification Form. A guide that provides a definition for each line of the Report is available in the Guide to USAC Letter Reports in the Reference Area of our website.

NEXT STEPS

Work with your service provider to determine if you will receive discounted bills or if you will request reimbursement from USAC after paying your bills in full.
 Review Children's Internet Protection Act (CIPA) requirements.

- File FCC Form 486.
- Invoice USAC using the FCC Form 474, Service Provider Invoice (SPI) Form, or FCC Form 472, Billed Entity Applicant Reimbursement (BEAR) Form, as products and services are being delivered and billed.

TO APPEAL THIS DECISION:

If you wish to appeal a decision in this letter to USAC, your appeal must be received by USAC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

- Include the name, address, telephone number, fax number, and email address for the person who can most readily discuss this appeal with us.
- State outright that your letter is an appeal. Include the following to identify the USAC decision letter (e.g., FCDL) and the decision you are appealing:

Appellant name,

- Applicant name and service provider name, if different from appellant,
 Applicant BEN and Service Provider Identification Number (SPIN),
 FCC Form 471 Application Number 1009705 and the Funding Request Number (FRN) or
- Numbers as assigned by USAC, "Funding Commitment Decision Letter for Funding Year 2015," AND

The exact text or the decision that you are appealing.

Schools and Libraries Division - Correspondence Unit 30 Lanidex Plaza West, PO Box 685, Parsippany, NJ 07054-0685 Visit us online at: www.usac.org/s/

- Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal, including any correspondence and documentation.
- 4. If you are the applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are the service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
- 5. Provide an authorized signature on your letter of appeal.

We strongly recommend that you use one of the electronic filing options. To submit your appeal to USAC by email, email your appeal to appeals@sl.universalservice.orgr submit your appeal electronically by using the "Submit a Question" feature on the USAC website. USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to USAC by fax, fax your appeal to (973) 599-6542.

To submit your appeal to USAC on paper, send your appeal to:

Letter of Appeal Schools and Libraries Division - Correspondence Unit 30 Lanidex Plaza West PO Box 685 Parsippany, NJ 07054-0685

For more information on submitting an appeal to USAC, please see "Appeals" in the Schools and Libraries section of the USAC website.

OBLIGATION TO PAY NON-DISCOUNT PORTION

Applicants are required to pay the non-discount portion of the cost of the products and/or services to their service provider(s). Service providers are required to bill applicants for the non-discount portion. The FCC stated that requiring applicants to pay their share ensures efficiency and accountability in the program. If USAC is being billed via the FCC Form 474, the service provider must bill the applicant at the same time it bills USAC. If USAC is being billed via the FCC Form 472, the applicant pays the service provider in full (the non-discount plus discount portion) and then seeks reimbursement from USAC. If you are using a trade-in as part of your non-discount portion, please refer to Disposal or Trade-in of Equipment posted in the Reference Area of our website for more information.

NOTICE ON RULES AND FUNDS AVAILABILITY

Applicants' receipt of funding commitments is contingent on their compliance with all statutory, regulatory, and procedural requirements of the Schools and Libraries Program. Applicants who have received funding commitments continue to be subject to audits and other reviews that USAC and/or the FCC may undertake periodically to assure that funds that have been committed are being used in accordance with all such requirements. USAC may be required to reduce or cancel funding commitments that were not issued in accordance with such requirements, whether due to action or inaction, including but not limited to that by USAC, the applicant, or the service provider. USAC, and other appropriate authorities (including but not limited to the FCC), may pursue enforcement actions and other means of recourse to collect improperly disbursed funds.

Schools and Libraries Division Universal Service Administrative Company

WIFI A Pis Fully funded (70%)

Comment on RAL corrections: The applicant did not submit any RAL corrections.

FCC Form 471 Application Number: 1809705 Funding Request Number: 2747261 Funding Status: Funded

Service Type: Internal Connections FCC Form 470 Application Number: 419470001282911 SPIN: 143011790

Service Provider Name: Total Systems Integration (TSI), Inc. Contract Number: P0153376

Billing Account Number: 0013115-001 Service Start Date: 07/01/2015

Service End Date: N/A

Contract Award Date: 04/02/2015 Contract Expiration Date: 06/30/2016

Shared Worksheet Number:

Number of Months Recurring Service Provided in Funding Year: 12 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$150,432.82

Pre-discount Amount: \$150,432.82
Discount Percentage Approved by the USAC: 70%
Funding Commitment Decision: \$105,302.97 - FRN approved as submitted

FCDL Date: 09/18/2015 Wave Number: 017

Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2016

Consultant Name:

Consultant Registration Number (CRN):

Consultant Employer:

Form 486 : 10/1/15 JOH CEW 18TS: Forn# 1100213 Sec. Coke 108408 Cut. ID *1699541

Page 3 of 6

Comment on RAL corrections: The applicant did not submit any RAL corrections.

FCC Form 471 Application Number: 1009705 Funding Request Number: 2747304 Funding Status: Funded

Service Type: Internal Connections FCC Form 470 Application Number: 419470001282911 SPIN: 143011790

Service Provider Name: Total Systems Integration (TSI), Inc. Contract Number: PO153376

Billing Account Number: 0013115-001 Service Start Date: 07/01/2015

Service End Date: N/A

Contract Award Date: 04/02/2015 Contract Expiration Date: 06/30/2016

Shared Worksheet Number:
Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$128,750.52
Pre-discount Amount: \$128,750.52

Discount Percentage Approved by the USAC: 70% Funding Commitment Decision: \$90,125.36 - FRN approved as submitted

FCDL Date: 09/18/2015 Wave Number: 017

Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2016

Consultant Name:

Consultant Registration Number (CRN): Consultant Employer:

Same as CEYPISTS!

d1\$29b

UPS- Battery Backups (denied)

The applicant did not submit any RAL corrections.

FCC Form 471 Application Number: 1009705

Funding Request Number: 2747317 Funding Status: Not Funded

Comment on RAL corrections:

Service Type: Basic Maintenance of Internal Connections FCC Form 470 Application Number: 419470001282911 SPIN: 143011790

Service Provider Name: Total Systems Integration (TSI), Inc.

Contract Number: MTM

Billing Account Number: N/A Service Start Date: 07/01/2015 Service End Date: 06/30/2016 Contract Award Date: 04/02/2015 Contract Expiration Date: N/A

Shared Worksheet Number: Number of Months Recurring Service Provided in Funding Year: 12

Annual Pre-discount Amount for Eligible Recurring Charges: \$.00 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$27,427.36 - Not funded. Pre-discount Amount: \$27,427.36

Discount Percentage Approved by the USAC: 70% Funding Commitment Decision (\$0.00) - Svcs. not requested on F. 470 Funding Commitment Decision Explanation: MR1: The FRN was changed from contractual products/servicesto month-to-month to agree with the documentation provided during the review of your FCC Form 471 application. <><><>>>> DR1: A FCC Form 470 was not posted for requested tariff or month-to-month services for Funding Year 2015-2016 FCC Rules require that requested tariff or month-to-month services be posted on a FCC Form 470 each Funding Year.

FCDL Date: 09/18/2015 Wave Number: 017

Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2016

Consultant Name:

Consultant Registration Number (CRN):

Consultant Employer:



Comment on RAL corrections: The applicant did not submit any RAL corrections. 145 Art IDF wall about Funding Request Number: 2747357
Funding Status: Not Funded
Service Type: Basic Maintenance of Internal Connections
FCC Form 470 Application Number: 419470001282911
SPIN: 143011790 FCC Form 471 Application Number: 1009705 Service Provider Name: Total Systems Integration (TSI), Inc. Service Provider Name: Total Sys Contract Number: MTM Billing Account Number: N/A Service Start Date: 07/01/2015 Service End Date: 06/30/2016 Contract Award Date: 04/02/2015 Contract Expiration Date: N/A Shared Worksheet Number: Number of Months Recurring Service Provided in Funding Year: 12
Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$1,512.50 - Denied net funded
Pre-discount Amount: \$1,512.50 Discount Percentage Approved by the USAC: 70%
Funding Commitment Decision: \$0.00 - Svcs. not requested on F. 470
Funding Commitment Decision Explanation: MRI: The FRN was changed from contractual product/services to month-to-month to agree with the documentation provided during the review of your FCC Form 471 application. <><><>>>> DRI: A FCC Form 470 was not posted for requested tariff or month-to-month services for Funding Year 2015-2016 FCC Rules require that requested tariff or month-to-month services be posted on a FCC

FCDL Date: 09/18/2015 Wave Number: 017 Last Allowable Date for Delivery and Installation for Non-Recurring Services: 09/30/2016 consultant Name: Consultant Registration Number (CRN): Consultant Employer:

Rules require that requested tariff or month-to-month services be posted on a FCC

Form 470 each Funding Year.



Schools and Libraries Division

Quarterly E-Rate Payment Authorization Report (2nd Quarter 2016)

June 30, 2016

Keith Gudorf CELINA CITY SCHOOL DISTRICT 585 E LIVINGSTON ST CELINA, OH 45822

Re: Billed Entity Number 130113

Enclosed you will find your Quarterly E-Rate Payment Authorization Report (Report) reflecting payment activity under the program for your billed entity for the period of April 1, 2016 through June 30, 2016.

This report is issued each quarter to provide you with timely information and reflects the invoice payment authorization activity related to all E-Rate fund years for your billed entity. You may expect your next Report in early October 2016 for the 3rd quarter 2016 payment authorization activity. The payment authorizations are a direct result of invoices submitted by your service provider(s) [FCC Form 474, Service Provider Invoice (SPI) Form] and/or invoices submitted on behalf of your billed entity [FCC Form 472, Billed Entity Applicant Reimbursement (BEAR) Form].

Please take the time to review this report and ensure the payment authorization activity is accurate. We want to be sure that you are receiving services and discounts for which payments have been authorized. If you have not received reimbursement from your service provider on an approved BEAR payment and more than 30 days has passed since the service provider was paid by USAC, please contact your service provider. In addition, you may report it using "Submit a Question" on our website. Please provide the following information:

Applicant Name
Form 471 Application Number
Service Provider Name
Service Provider Identification Number (SPIN)
Funding Request Number (FRN)
Amount of payment
Your name and contact information

Schools and Libraries Division Universal Service Administrative Company

Enclosure

Schools and Libraries Division - Correspondence Unit 30 Lanidex Plaza West, PO Box 685, Parsippany, NJ 07054-0685 Visit us online at: www.usac.org/sl



06/30/2016

\$191,977.70 \$191,977.70

\$183,297.70 \$183,297.70

\$8,680.00 \$8,680.00

Total Fund Year Applications Total Applications All Fund Years

USAC Schools and Libraries E-Rate Quarterly Disbursements Authorization Report

Period: 04/01/2016 - 06/30/2016

Billed Entity Name: CELINA CITY SCHOOL DISTRICT

130113

Billed Entity Number:

Disbursements Number Provider To Date (SPIN) Name
\$26,040.00 143024461 Northwest Ohio Area Com 06/27/2016
\$166.31 143001157 CenturyLink Owest Commu
×
\$932.16 143000677 Verizon Mireless (Cellc
Application Total
\$100,795.55 143011790 Total Systems Integrati
\$81,403.68 143011790 Total Systems Integrati
Application Total

Disbursement Authorization Date: Date SLD authorized disbursement unit to disburse funds. SPI: Service Provider Invoice, payments authorized based on this form. BEAR: Billed Entity Applicant Reimbursement Form; payments authorized based on this form.

Page

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FY 2015 E-rate Application Information Request

10/13/2016 Keith Gudorf CELINA CITY SCHOOL DISTRICT FCC Form 471 Application Numbers: 1009705

Response Due Date: 10/28/2016

Dear Applicant,

We are in the process of reviewing your Funding Year 2015 FCC Form 471 Applications for E-rate discounts. To complete our review, we need some additional information. The information needed to complete the review is listed below.

Please provide a response to the competitive bidding checklist for the FRNs identified in the chart below:

FUND YEAR	F471#	FRN	SERVICE PROVIDER
2015	1009705	2747261	Total Systems Integration (TSI), Inc. Total Systems Integration (TSI),
2015	1009705	2747304	Inc.

Lastly, please complete, sign, and date the attached certification and return with your response.

Response Reminders

Please fax or email the requested information to my attention. If you have any questions or you do not understand what we are requesting, please feel free to contact me.

It is important that we receive all of the information requested within 15 calendar days so we can complete our review. Failure to send all of the information requested may result in a reduction or denial of funding. If you need additional time to prepare your response, please let me know as soon as possible. If you are unable to provide the requested information because your school or library has closed for summer break, please indicate in writing the timeframe that you will be unavailable to respond.

Additionally, please note that you are required to retain all documents related to the application for, receipt and delivery of supported services as well as any other documents that demonstrate compliance with the requirements of the program for at least 10 years after the latter of the last day of the applicable funding year or the service delivery deadline for the funding request.

Thank you for your cooperation and continued support of the Universal Service Program.

Page 2 of 6

Response due: 10/28/2016

Michael Deusinger Special Compliance Review Phone: 973-581-6750

Fax: 973-599-6515

Email: mdeusin@sl.universalservice.org

Page 3 of 6

Response due: 10/28/2016

Information Request Checklist - Please complete and return with your responses.

On the first page of each document you provide please write the corresponding FRN(s) the document pertains to.

Item#	Items to be returned to the Selective Reviewer	Document(s) Title & Corresponding FRN 神	
1	Signed & dated contracts and/or other agreements with service providers related to the FCC Form(s) 471	Contract - PO # 153376 - 2747261 4 FRN # 2747304	Enclosed N/A
2	Request For Proposal (RFP) Please specify: Release date: mo/day/year Bid due date: mo/day/year		□ Enclosed N/A
3	All bid responses received for all Category One & Category Two funding requests. If no bids were received for any FRN, please indicate so in writing. It may be helpful to include a chart as indicated below: App # FRN # #of bids Vendor received selected	FRN # 2747261 - 4 bid responses FRN * 2747304 - 2 bid responses Vendor Selected = TSI	
4	Vendor selection process description (created during the bidding process)		Enclosed □ N/A
5	Was a consultant used relating to the planning, implementation and support of your E-rate funding requests? ☐ Yes >BA No If yes, provide a signed and dated Consultant Agreement(s) or Letter of Agency.		☐ Enclosed ★ N/A
6	Correspondence between the consultant/service provider and the school/library regarding the competitive bidding process and the application process		☐ Enclosed ▼ N/A
7	Special Compliance Review Certification (page 6) (Include signature, title, date and please complete all sections.)		Enclosed

Page 4 of 6

Response due: 10/28/2016

Review Overview

We are requesting and will be examining information for ALL FCC Form(s) 471 listed on the cover page of this document that were filed by the billed entity for the 2015-2016 funding year (Funding Year 2015). Please notify us if you have any additional FCC Form(s) 471 for your Billed Entity number that we have not listed. Also, please include any applications that may have been filed under a different entity number, if that entity belongs to the Billed Entity (e.g. elementary schools within a School District that file their own applications in addition to the applications filed on their behalf by the School District or a Consortium. This review will include all of those applications as well).

It is important that you identify these additional applications at this time. Failure to do so may delay or jeopardize funding commitments and/or post-commitment disbursements. In addition, it may also result in future adjustments to any funding commitments that you may receive from us, or other action. We will continue the PIA review of applications for the Billed Entity, but be advised that no new funding commitments or payments for existing funding commitments for 2015-2016 funding year applications for this Billed Entity will be processed until this review is complete.

This document is a <u>quick tool</u> to guide you with your Review responses. For complete instructions and further information regarding the Selective Review process, USAC recommends you refer to http://www.usac.org/sl/applicants/step05/selective-review.aspx.

Special note to consortium applicants: You have an option to provide us with the information requested below for the overall consortium, or on a disaggregated basis with information pertaining to each individual entity listed on the FCC Form(s) 471 Consortium Discount.

Please contact the Selective Review team if you need further assistance in responding to this request on a disaggregated basis or you may refer to http://www.usac.org/sl/applicants/step05/selective-review.aspx for additional information.

Part I: Information Regarding your Competitive Bidding and Vendor Selection Process

For each of the following items we have outlined the requested documentation you will need to supply.

- Please provide the information by funding request number (FRN) unless otherwise indicated.
- In the event that a document (e.g. contract, RFP, bid response, etc.) applies to multiple FRN's, simply indicate on the first page of the document which FRN(s) is supported by the document.
- If, for any reason, you do not have any of the documentation requested below, you MUST provide a complete explanation for why it is missing.
- For FRN's that reference a prior year FCC Form 470, please provide the competitive bidding and vendor selection documentation for the year that established bidding for those FRN's as well.

1) CONTRACTS AND/OR LEGALLY BINDING AGREEMENTS

 Signed and dated copies of any and all agreements related to each of the FCC Form 471 funding request(s), including any and all contracts, legally binding agreements, Statements of Work, etc.

Page 5 of 6

Response due: 10/28/2016

If using a State Maser Contract (SMC), please provide the contract number so that we can
verify the contract award dates and expiration dates. If you have a web link or supporting
documentation to the SMC, please include that in your response.

2) REQUESTS FOR PROPOSAL (RFP)

- Copies of any and all requests for proposals (RFP's), invitations to bid, requests for bids, or
 other documentation of bid requests for services and/or products requested, or other
 solicitations in any way associated with the applicant's funding request(s) and/or the
 selection of the service provider(s) that appear(s) on the applicant's funding request(s).
- Provide any and all amendments made to the original RFP.
- All RFP's should indicate when they were first made available to service providers, i.e.
 release and posting date as well as the due date for which bids must be submitted.

3) BID RESPONSES

- Indicate the number of bids/proposals received for all funding requests
- Provide complete copies of any and all proposals, bid responses, etc., received in response
 to the FCC Form 470, and/or any RFP, or other solicitation in any way associated with the
 applicant's funding request and/or with the selection of the service provider that appears
 on the applicant's funding requests.
- This information should be provided for all funding requests including tariff, month-tomonth and contracted services.

4) VENDOR SELECTION PROCESS

- Please provide your bid evaluation matrix that was used to select your vendor.
- Include all bids that you received and any other bid documentation such as attendance sheets, correspondences to and from the bidding vendor, and a description of your bid evaluation process.
- This information should be provided for all funding requests including tariff, month-tomonth, and contracted services.

5) CONSULTING AGREEMENTS

- Please indicate if a consultant was used for the planning, implementation, and support of
 your E-rate Program funding request(s) and provide a signed and dated copy of any
 consulting agreement(s) or Letters of Agency.
- If a consultant was not used, please indicate as such.

6) CORRESPONDENCE

Provide a copy of all correspondence between your entity and any service providers or consultants regarding the competitive bidding process and the application process.

Page 6 of 6

Response due: 10/28/2016

Special Compliance Information Request Certification

Complete and return the enclosed Certification to the Schools and Libraries Division (SLD). If the applicant's authorized representative completed the information in this document, please attach a copy of the letter of agency or other agreement between the applicant and consultant authorizing them to act on the school or library's behalf.

Please note that if an authorized representative signs this form, an authorized school or library official is also required to sign in the space provided below.

Note: If a consultant was used, a school official MUST sign below.

consultant was used, a school official MOST sign below.					
CERTIFICATION					
I certify that I am authorized to make the representations set forth in the responses to the inquiry on behalf of CELINA CITY SCHOOL DISTRICT, the entity represented on and responding to the inquiry, and am the most knowledgeable person with regard to the information set forth therein. I certify that the responses and supporting documentation to the inquiry are true and correct to the best of my knowledge, information and belief. I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program. I acknowledge that false statements can be punished by fine or forfeiture under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001 and civil violations of the False Claims Act.					
I declare under penalty of perjury that the foregoing is true and correct. Executed on 13 day of October, 2016 at Celina [city], Ohio [state].					
Signature to to Lord Date 10/13/16					
Print Name Keith E. Gudon Title Technology Coordinator					
Employer Celina City Schools					
Telephone Number					
Email Address Keith. gudonte colinaschools.ong					
Address 585 E. Livingston St. Celina, OH 45822					
Authorized School or Library Official's Signature and Title Land E. Land Lo/(3/16					
Print Name of Authorized School or Library Official Named Above Keith E. Gudon					



FY 2015 E-rate Application Information Request

10/13/2016 Keith Gudorf CELINA CITY SCHOOL DISTRICT

FCC Form 471 Application Numbers: 1009705

Response Due Date: 10/28/2016

Dear Applicant,

We are in the process of reviewing your Funding Year 2015 FCC Form 471 Applications for E-rate discounts. To complete our review, we need some additional information. The information needed to complete the review is listed below.

Please provide a response to the competitive bidding checklist for the FRNs identified in the chart below:

FUND YEAR	F471#	FRN	SERVICE PROVIDER
2015	1009705	2747261	Total Systems Integration (TSI), Inc.
			Total Systems Integration (TSI),
2015	1009705	2747304	Inc.

Lastly, please complete, sign, and date the attached certification and return with your response.

Response Reminders

Please fax or email the requested information to my attention. If you have any questions or you do not understand what we are requesting, please feel free to contact me.

It is important that we receive all of the information requested within 15 calendar days so we can complete our review. Failure to send all of the information requested may result in a reduction or denial of funding. If you need additional time to prepare your response, please let me know as soon as possible. If you are unable to provide the requested information because your school or library has closed for summer break, please indicate in writing the timeframe that you will be unavailable to respond.

Additionally, please note that you are required to retain all documents related to the application for, receipt and delivery of supported services as well as any other documents that demonstrate compliance with the requirements of the program for at least 10 years after the latter of the last day of the applicable funding year or the service delivery deadline for the funding request.

Thank you for your cooperation and continued support of the Universal Service Program.

EXHIBIT 11

Page 2 of 6

Response due: 10/28/2016

Michael Deusinger Special Compliance Review

Phone: 973-581-6750 Fax: 973-599-6515

Email: mdeusin@sl.universalservice.org

Page 3 of 6

Response due: 10/28/2016

Information Request Checklist - Please complete and return with your responses.

On the first page of each document you provide please write the corresponding FRN(s) the document pertains to.

Item #	Items to	be returne	d to the Selec	tive Reviewer		Document(s) Title & Corresponding FRN #	
1			-	other agreeme		Contract - PO# 153374 - 2747261 &	☑ Enclosed ☐ N/A
	with serv	ice provide	rs-related to t	he FCC Form(s) 471	FRN # 2 · · · · · · · · ·	LI N/A
2		or Proposa	al (RFP)				☐ Enclosed
	Please sp						N/A
	(1)	late: mo		year			
		ate: mo		year			
3		,		ategory One 8			Enclosed
	_ ,			f no bids were		FRN # 2747261 - 4 bid responses	□ N/A
	1	10		ate so in writin	0 - 0 -		
	It may be	helpful to	include a char	t as indicated l	below:	FRN # 2747304 - 2 bid tesponses	,
	App#	FRN#	#of bids	Vendor			
			received	selected		Vendor Selected = TSI	
						Ventor Jelected = 17T	
4	Vendor se	election pro	ocess descripti	on (created di	iring		Enclosed
	the biddir	ng process)					□ N/A
5	Was a cor	sultant use	ed relating to	the planning,			☐ Enclosed
	implemen	itation and	support of yo	ur E-rate fund	ing		冱 N/A
	requests?						
	☐ Ye	es					
	N CBC	0					
	If yes, pro	vide a sign	ed and dated	Consultant			
	Agreemer	it(s) or Lett	er of Agency.				
6	1			sultant/service			☐ Enclosed
			ool/library reg				> N/A
	competitiv	ve bidding	process and th	ne application			
	process						
7		•		ation (page 6)			X Enclosed
		_	tle, date and p	lease complet	e all		
	sections.)						

Page 6 of 6

Response due: 10/28/2016

Special Compliance Information Request Certification

Complete and return the enclosed Certification to the Schools and Libraries Division (SLD). If the applicant's authorized representative completed the information in this document, please attach a copy of the letter of agency or other agreement between the applicant and consultant authorizing them to act on the school or library's behalf.

Please note that if an authorized representative signs this form, an authorized school or library official is also required to sign in the space provided below.

Note: If a

H19-586-8300 H19-586-7046 Email Address Keith. gudonte colonaschools.ong Address 585 E. Livingston St. (clina, OH 45822 Authorized School or Library Official's Signature and Title Living E. Livingston Date Print Name of Authorized School or Library Official Named Above	a consultant was used, a school official MUST sign below.
the inquiry on behalf of CELINA CITY SCHOOL DISTRICT, the entity represented on and responding to the inquiry, and am the most knowledgeable person with regard to the information set forth therein. I certify that the responses and supporting documentation to the inquiry are true and correct to the best of my knowledge, information and belief. I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program. I acknowledge that false statements can be punished by fine or forfeiture under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001 and civil violations of the False Claims Act. I declare under penalty of perjury that the foregoing is true and correct. Executed on 13 day of October, 2016 at Celina [city], Ohio [state]. Signature Will E. Guden Title Frechnology Coordinator Employer Celiva City Schools Telephone Number 419-586-7046 Email Address Keith . gudon Calina Schools.ong Address 585 E. Livingston St. Celina OH 45822 Authorized School or Library Official's Date Fignature and Title Kalle E. Gudon Official Named Above	CERTIFICATION
Signature With E. Lucon Date 10/13/16 Print Name Keith E. Gudon Title Technology Coordinator Employer Celina City Schools Telephone Number 419-586-8300 Fax Number 419-586-7046 Email Address Keith. gudon Coolina Schools.ong Address 585 E. Livingston St. Celina, Ott 45822 Authorized School or Library Official's Date Signature and Title Face F. Colina School Named Above	the inquiry on behalf of CELINA CITY SCHOOL DISTRICT, the entity represented on and responding to the inquiry, and am the most knowledgeable person with regard to the information set forth therein. I certify that the responses and supporting documentation to the inquiry are true and correct to the best of my knowledge, information and belief. I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program. I acknowledge that false statements can be punished by fine or forfeiture under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001 and civil violations of the False Claims Act. I declare under penalty of perjury that the foregoing is true and correct. Executed on 13 day of October, 2016 at Celina [city],
Print Name Keith E. Gudon Title Keith E. Gudon Title Technology Coordinator Employer Celina City Schools Telephone Number 419-586-8300 Email Address Keith. gudon Coolina Schools.ong Address 585 E. Livingston St. Celina, OH 45822 Authorized School or Library Official's Signature and Title Face E. Colonal Named Above	
Telephone Number 419-586-8300 Email Address Keith. gudonte calina schools.ong Address 585 E. Livingston St. (clina, Ott 45822 Authorized School or Library Official's Signature and Title Law E. (10/13/14) Print Name of Authorized School or Library Official Named Above	10/13/16
Telephone Number 419-586-8300 Email Address Keith. gudonte Colina Schools. Ong Address 585 E. Livingston St. (clina, OH 45822 Authorized School or Library Official's Signature and Title Law E. (1/3/16) Print Name of Authorized School or Library Official Named Above	
H19-586-8300 H19-586-7046 Email Address Keith. gudonte colonaschools.ong Address 585 E. Livingston St. (clina, OH 45822 Authorized School or Library Official's Signature and Title Living E. Livingston Date Print Name of Authorized School or Library Official Named Above	Cellina City Schools
Address 585 E. Livingston St. Colina, OH 45822 Authorized School or Library Official's Date Signature and Title F. Livingston St. (0/13/16) Print Name of Authorized School or Library Official Named Above	419-586-8300 419-586-7046
Authorized School or Library Official's Signature and Title Land E. Lond Official Named Above Print Name of Authorized School or Library Official Named Above	Email Address Keith. gudonte colinaschools.ong
Print Name of Authorized School or Library Official Named Above	Address 585 E. Livingston St. Celina, OH 45822
TRETTA E. GRADN	Print Name of Authorized School or Libraly Official Named Above Keith E. Gudont

Celina City Schools - BEN 130113

The vendor selection process includes the table below used to compare services offered and cost. While several vendors responded to our Form 470 posting, not many offered switch pricing.

			The second secon		The Part of the last of the la					
VENDOR	BRAND	WAPs	INSTALL	LICENSING RENEWAL CONFIG	RENEWAL		WARRANTY	WARRANTY ADDITIONAL NOTES	NOTES	TOTAL
CDW-G	Cisco/Meraki \$85,500 EXTRA	\$85,500		\$56,100.00	5 YEARS		lifetime	\$0.00		\$141,600
IT Sawy	Cisco/Meraki	\$61,982 EXTRA	EXTRA	\$33,078.00 5 YEARS	5 YEARS	\$2,400	\$2,400 lifetime.	\$944.00	\$944.00 enclosures	\$98.404
	生	\$132,166	\$132,166 INCLUDED	\$18,265.40 NEVER	NEVER	INCLUDED	lifetime	\$0.00		\$150,432
Xirrus	Xirrus	\$108,056 EXTRA	EXTRA	\$26,722.33	\$26,722.33 3 YEARS	not offered	lifetime	\$6,531.88	\$6,531.88 PoE Injectors \$141,310	\$141,310
RM 471 #	FORM 471 #1009705, FRN #2747304	2747304	(Switching	(Switching and Cable pulls)	(s)lini					
VENDOR	SWITCHING CABLE PULLS	CABLE PU	ILLS							
ISI	\$73,750									
IT Sawy		\$83,305	The state of the s							
DataServ	Email response but provided	se but provic	led no pricini	no pricing after request			and the same of th			
eru Networ	Meru Networks Email response but provided	se but provic	led no pricing	no pricing after request.	نيد					

Keith Gudorf

Technology Coordinator

Celina City Schools

585 E. Livingston Street

Celina, Ohio 45822

Phone: 419-586-8300 ext. 1516 Mobile: 419-305-9531

Fax: 419-586-7046

Email: Keith.gudorf@celinaschools.org



SEND ALL INVOICES IN DUPLICATE TO

CELINA CITY BOARD OF EDUCATION
585 E. LIVINGSTON STREET
CELINA, OHIO 45822-1784
Phone: 419-586-8300
Fax: 419-586-7046

PURCHASE ORDER

04/02/15 Page: 1 PURCHASE ORDER NO.

153376

Triese numbers must appear on all letters, Invacies. Stupping Memos, Bills of Lading. Express Receipts and Packages. PLEASE ACKNOWLEDGE RECEIPT AND ACCEPTANCE OF THIS ORDER

OKID

TO: 12339 TOTAL SYSTEMS INTEGRATION INC 1263 SR 598 GALION OH 44833

DELIVER TO: CELINA CITY SCHOOLS EDUCATION COMPLEX 585 E LIVINGSTON ST CELINA OH 45822

FAXED/MAILED ON:

TERMS:

REQUISITION NO. KG1329

ATTN: Keith Gudorf

υ	INIT DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Q013115-001 District WiFi		
5	Upgrades J9533A HP 5406-44G-PoE+-2XG zl Switch with Premium	v2 4,796.09	23,980.45
7	Software J9306A HP 1500W PoE+ zl Powe	er 619.21	4,334.47
16	Supply J9534A HP 24-port Gig-T PoE- v2 zl Module	1,708.29	27,332.64
12	J9151A_ X132 10G SFP+ LC LR Transceiver	349.63	4,195.56
1	J9532A HP 5412-92G-PoE+-2XG zl Switch with Premium Software	v2 8,485.79	8,485.79
2	J9536A HP 20-port Gig-T PoE- 2-port 10GbE SFP+ v2 zl Modu	2,032.04	4,064.08
8	J9150A X132 10G SFP+ LC SR Transceiver	138.38	1,107.04
2	J9283B HP X242 10G SFP+ to SFP+ 3m Direct Attach Copper	125.29	250.58
	Continued on next page	PAGE TOTAL	73,750.61

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VERIFICATION OF RECEIPT OF GOODS Partial Payment
Order Complete
Items Back Ordered (Çircle)
Material Checked by:
Date:
Return to Business Office Upon Completion

It is hereby certified that the above amount required to meet the contract, agreement, obligation, payment or expenditure for the above, has been lawfully appropriated or authorized or directed for such purpose and is in the treasury or in process or collection to the credit of the Funds of the Board of Education free from any obligation or certification now outstanding.

Jefo Di

04/02/15

Treasurer, Board of Education

Dated

TAX EXEMPT

FED ID: 34-6400269

THIS ORDER IS VOID UNLESS TREASURER'S CERTIFICATE IS SIGNED

Pur ding Department

PURCHASE ORDER



SEND ALL INVOICES
IN DUPLICATE TO

CELINA CITY BOARD OF EDUCATION 585 E. LIVINGSTON STREET CELINA, OHIO 45822-1784 Phone: 419-586-8300 Fax: 419-586-7046

04/02/15 Page: 2 PURCHASE ORDER NO.

153376

These numbers must appear on all letters, Invoices, Shipping Memos, Bills of Lading, Express Receipts and Packages. PLEASE ACKNOWLEDGE RECEIPT AND ACCEPTANCE OF THIS ORDER

TO: 12339 TOTAL SYSTEMS INTEGRATION INC 1263 SR 598 GALION OH 44833

DELIVER TO: CELINA CITY SCHOOLS EDUCATION COMPLEX 585 E LIVINGSTON ST

CELINA OH 45822

FAXED/MAILED ON:_______
TERMS: REQUISITION NO. KG1329 ATTN: Keith Gudorf

	UNIT	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1		Cable WALL CABINET Enclosed Wall Mounted Data Cabinet	1,512.50	1,512.50
100		LAB_CBL Additional Lab Cable drop	81.25	8,125.00
250 6	7	WAP CBL New CAT6 WAP Cable Run 5PX3000RT2U HP (Eaton) 5PX	187.50	46,875.00 7,594.44
6		3000VA GPH-LCD RK/TWR 2U 120V NETWORK-MS HP (Eaton) NETWORK CARD - MS	179.69	1,078.14
6	X	5PXEBM72RT2U HP (Eaton) 5PX 72V EXT BATT PACK RK/TWR 2U	598,88	3,593.28
12		5PX2200RT HP (Eaton) 5PX 2200VA GPH-LCD RK/TWR 2U 120V	1,083.78	13,005.36
12	1	NETWORK-MS HP (Eaton) NETWORK	179.69	2,156.28
266		J9845A HP 560 Wireless 802.11ac (AM) AP	496.87	132,167.42
1		J9840A HP MSM775 zl Premium Controller Module	3,729.19	3,729.19
	N	Continued on next page	PAGE TOTAL	219,836.61

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	TION OF RECEIPT OF GOODS Partial Payment
	Order Complete
	Items Back Ordered (Circle)
Material Checked by:	(Control of the Control of the Contr
Date:	
Return to	Business Office Upon Completion

It is hereby certified that the above amount required to meet the contract, agreement, obligation, payment or expenditure for the above, has been lawfully appropriated or authorized or directed for such purpose and is in the treasury or in process or collection to the credit of the Funds of the Board of Education free from any obligation or certification now outstanding.

APP Di

04/02/15

Treasurer, Board of Education

Dated

TAX EXEMPT

FED ID: 34-6400269

THIS ORDER IS VOID UNLESS TREASURER'S CERTIFICATE IS SIGNED

Purchasing Department

PURCHASE ORDER



SEND ALL INVOICES IN DUPLICATE TO

CELINA CITY BOARD OF EDUCATION 585 E. LIVINGSTON STREET CELINA, OHIO 45822-1784 Phone: 419-586-8300

LINA, OHIO 45822-1784 Phone: 419-586-8300 Fax: 419-586-7046 04/02/15 Page: 3 PURCHASE ORDER NO.

153376

These numbers must appear on all letters, invoices, Shipping Memos, Bills of Lading, Express Receipts and Packages.
PLEASE ACKNOWLEDGE RECEIPT AND ACCEPTANCE OF THIS ORDER

TO: 12339 TOTAL SYSTEMS INTEGRATION INC

1263 SR 598 GALION OH 44833 DELIVER TO: CELINA CITY SCHOOLS EDUCATION COMPLEX

585 E LIVINGSTON ST CELINA OH 45822

FAXED	HAM	ED	ON
FAXEU	WAIL	ED	UIV.

TERMS:

REQUISITION NO. KG1329

ATTN: Keith Gudorf

FICINIO.								
UNIT	DESCRIPTION	UNIT PRICE	TOTAL PRICE					
3	J9697A HP MSM Additional 10 AP	351.83	1,055.49					
5	License J9371A HP MSM760/765 Add 40 AP	1,408.55	7,042.75					
1	Lic JF414AAE HP IMC Wireless Service Manager Software Module with 50-Access Point	1,196.40	1,196.40					
6	E-LTU JF415AAE HP IMC Wireless Service Manager 50-Access Point E-LTU	873.60	5,241.60					
		PAGE TOTAL	14,536.24					
		CDAND	308 123 46					

GRAND

308,123.46

TI	FUND	FUNC;	OBJ	SPCC	SUBJ	OPU	IL	JOB	AMOUNT	
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										Dat

VERIFICA	TION OF RECEIPT OF GOODS Partial Payment
	_Order Complete
	Items Back Ordered (Circle)
Material Checked by:	
Date:	
Return to	Business Office Upon Completion

It is hereby certified that the above amount required to meet the contract, agreement, obligation, payment or expenditure for the above, has been lawfully appropriated or authorized or directed for such purpose and is in the treasury or in process or collection to the credit of the Funds of the Board of Education free from any obligation or certification now outstanding.

fill si

04/02/15

Treasurer, Board of Education

Dated

TAX EXEMPT

FED ID: 34-6400269

THIS ORDER IS VOID UNLESS TREASURER'S CERTIFICATE IS SIGNED

Purchasing Department



PO Dox D687, 1283 State Route 598 Gallon, Ohia 44833-6887 [419] 468-1855 [418] 462-1506 FAX

NOTICE OF ASSIGNMENT LETTER (Tech Data Corporation)

Date: 11/09/15

CELINA CITY SCHOOLS 585 E. LIVINGSTON STREET CELINA, OHIO 45822-1784

Mick Davis, Treasure

RE: PO 153376

Pursuant to an understanding between <u>Total Systems Integration (TSI)</u>, <u>Inc.</u> (Reseller) and one of its suppliers, TECH DATA CORPORATION, Reseller is requesting that all payments made by you be made payable to TECH DATA CORPORATION per the following:

- 1. All checks for purchases from reseller will be made payable to Tech Data Corporation.
- 2. Checks will be remitted to the following address: Tech Data Corporation

PO Box 905204 Charlotte, NC 28290-5204

3. Payment terms are: Net 30

The foregoing is intended solely to facilitate payment of Reseller's obligations to TECH DATA CORPORATION, supersedes all previous NOA agreements for this PO and does not in any way alter any other terms and conditions of your purchase from Reseller, nor does it reflect upon the credit stature of Reseller. Payment terms may not be modified without the consent of TECH DATA CORPORATION. You agree that partial shipments are acceptable and partial payments will be made upon acceptance of any partial shipments.

If TECH DATA CORPORATION is named on your Purchase Order, by signing this Agreement you acknowledge that TECH DATA CORPORATION is not bound to the terms and conditions stated on your Purchase Order, and such terms and conditions do not apply to TECH DATA CORPORATION, but only between Reseller and you. Please indicate your acceptance of the above described payment arrangement by signing and returning the enclosed extra copy of this letter. After you have accepted this arrangement, any modifications must be made only with the joint written consent of both the Reseller and TECH DATA CORPORATION.

11

1

Sincerely,

AGREED TO AND ACCEPTED:

Total Systems Integration (TSI), Inc.	LELINA LITY SCHOOLS
Reseller's NAME (Please print)	End User's NAME (Please print)
George Dallas	Mick Davis E
Authorized Signature	Authorized Signature
President (419) 544-1331	TREAURER 419-586-8300
Title and Phone Number	Title and Phone Number
11/09/15	11-10-15
Date	Date

Rev. 03/2015



Total Systems Integration, Inc.
Tying it all Together*

PD Box 0587, 1263 State Route 598 Gallon, Ohio 44833-9687 (419) 468-1895 (419) 462-1606 FAX

SOLD TO:

CELINA CITY BOARD OF EDUCATION 585 E. LIVINGSTON STREET CELINA, OHIO 45822-1784

Phone: 419-586-8300 Fax: 419-586-7046 Atten: Kieth Gudorf INVOICE:

5491

SHIP TO:

CELINA CITY BOARD OF EDUCATION 585 E. LIVINGSTON STREET CELINA, OHIO 45822-1784

Phone: 419-586-8300 Fax: 419-586-7046 Atten: Kieth Gudorf

Order Date	Invoice Date	Ship Date	Branc		erms of S	ale		ip Via
4/2/2015	The state of the s		Upon Recei			Installed		
Sales Order		THE RESERVE OF THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED IN COLUMN TW	stomer#		ference/R	FQ:	Requested By	
5491	GJD	GJD	1098	PO 153376			K. Gudorf	0.00%
Item #		Description		Qty	Bk Order	Category	Price	Amount
-	EN ER	ATE BILLING - 1	12,23,250					
	WE MDF - Add n	ew HP POE+ Switch -	92 Ports					
1	HP 5406-44G-PoE+- Software J9533A	2XG v2 zl Switch with I	Premium	. t		WE	\$4,796.09	\$4,796.09
2	HP 1500W PoE+ zi i J9306A	Power Supply		1		WE	\$619,21	\$619.21
3	HP 24-port Gig-T Po J9534A	HP 24-port Gig-T PoE+ v2 zl Module J9534A				WE	\$1,708.29	\$3,416.58
4	X132 10G SFP+ LC J9151A_	LR-Transceiver		4		WE	\$349.63	\$1,398.50
	MS MDF - Add nev	w HP POE+ Switch - 1	88 Ports					
5	HP 5412-92G-PoE+-2 Software J9532A	2XG v2 zl Switch with P	remium	1		MS	\$8,485.79	\$8,485.79
6	HP 1500W PoE+ zl P J9306A	ower Supply		2		MS	\$619.21	\$1,238.43
7	HP 24-port Gig-T PoE J9534A	+ v2 zl Module		4		MS	\$1,708.29	\$6;833.15
8	X132 10G SFP+ LC L J9151A_	R Transceiver		4		MS	\$349.63	\$1,398.50
	ES MDF - Add new	HP POE+ Switch - 13	6 Ports					
9	HP 5406-44G-PoE+-2 Software J9533A	XG v2 zl Switch with Pr	emium	1		ES MDF	\$4,796.09	\$4,796.09

Page: 1 of 5



Total Systems Integration, Inc.
"Tying it all Together"

PO Box 0687, 1263 State Route 598 Gallon, Ohio 44833-0687 [419] 468-1855 [419] 462-1606 FAX

SOLD TO:

CELINA CITY BOARD OF EDUCATION

585 E. LIVINGSTON STREET CELINA, OHIO 45822-1784

Phone: 419-586-8300 Fax: 419-586-7046 Atten: Kieth Gudorf INVOICE:

5491

SHIP TO:

CELINA CITY BOARD OF EDUCATION

585 E. LIVINGSTON STREET CELINA, OHIO 45822-1784

Phone: 419-586-8300 Fax: 419-586-7046 Atten: Kieth Gudorf

Order Date	Invoice Date	Ship Date	Branc					p Via
4/2/2015	01/14/16	01/08/16	31077	Upon Recei	A.Co.		Installed	7.11 - 32 - 13
Sales Order #	Salesperson	Taken By C	ustomer#		eference/RF	Q:	Requested By	Tax
5491	GJD	GJD	1098	PO 153376			K. Gudorf	0.00%
Item#		Description		Qty	Bk Order	Category	Price	Amount
10	HP 1500W PoE+ zi l J9306A	Power Supply		1		ES MDF	\$619.21	\$619,21
11	HP 20-port Gig-T Po Module J9536A	E+ / 2-port 10GbE S	FP+ v2 zl	1		ES MDF	\$2,032.04	\$2,032.04
12	HP 24-port Gig-T Pol J9534A	E+ v2 zl Module		3		ES MDF	\$1,708.29	\$5,124,86
13	X132 10G SFP+ LC J9151A_	LR Transceiver		4		ES MDF	\$349.63	\$1,398.50
14	ES IDF - Add nev	w HP POE+ Switch 2XG v2 zl Switch wit		1		E\$ IDF	\$4,796.09	\$4,796.09
	J9533A HP 1500W PoE+ zl P J9306A	Power Supply		1		ES IDF	\$619.21	\$0.00 \$619.21
16	X132 10G SFP+ LC S J9150A_	SR Transceiver		4		ES IDF	\$138,38	\$553.50
	HS MDF - Add new	HP POE+ Switch	- 140 Ports					
ļ:	HP 5406-44G-PoE+-2 Software J9533A	2XG v2 zl Switch with	h Premium	(1)).		HS MDF	\$4,796.09	\$4,796.09
	HP 1500W PoE+ zl Po J9306A	ower Supply		1		HS MDF	\$619.21	\$619.21
	HP 24-port Gig-T PoE J9534A	+ v2 zl Module		4		HS MDF	\$1,708.29	\$6,833.15



Total Systems Integration, Inc. "Tying a all Togethor"

PO Box 0687, 1263 State Route 998 Gallon, Ohio 44833-0687 (419) 468-1855 (419) 482-1606 FAX

SOLD TO:

CELINA CITY BOARD OF EDUCATION 585 E. LIVINGSTON STREET CELINA, OHIO 45822-1784

Phone: 419-586-8300 Fax: 419-586-7046 Atten: Kieth Gudorf INVOICE:

5491

SHIP TO:

CELINA CITY BOARD OF EDUCATION 585 E. LIVINGSTON STREET

CELINA, ÓHIO 45822-1784 Phone: 419-586-8300 Fax: 419-586-7046

Atten: Kieth Gudorf

Order Date 4/2/2015				Upon Rece	Terms of S	Sale	Ship Via			
Sales Order #			omer#	B. L. Commission of the commis	eference/F	RFQ:	Requested By	Tax		
5491	GJD	GJD	1098	PO 153376			K. Gudorf	0.00%		
Item #		Description		Qty	Bk Order	Category	Price	Amount		
20	HP X242 10G SFP+ Cable J9283B	to SFP+ 3m Direct Attac	h Copper	2		HS MDF	\$125.29	\$250.58		
	HS IDF - Add ne	w HP POE+ Switch - 136	Ports							
21	HP 5406-44G-PoE+ Software J9533A	-2XG v2 zl Switch with Pro	emium	1		HS IDF	\$4,796.09	\$4,796.09		
22	HP 1500W PoE+ zì I J9306A	Power Supply		1		HS IDF	\$619.21	\$619.21		
23	HP 20-port Gig-T Po Module J9536A	E+ / 2-port 10GbE SFP+ v	/2 zl	1		HS IDF	\$2,032.04	\$2,032:04		
	HP 24-port Gig-T Pol J9534A	E+ v2 zl Module		3		HS IDF	\$1,708.29	\$5,124.86		
	X132 10G SFP+ LC \$ J9150A_	SR Transceiver		4		HS IDF	\$138.38	\$553,50		
	C	abling Drops								
	Additional Lab Cable (_AB_CBL	drop		100	100	CBL	\$81.25	\$0.00		
	New CAT6 WAP Cabi NAP_CBL	е		250		CBL	\$187.50	\$46,875.00		



Total Systems Integration, Inc.

PO Box 0587, 1263 State Route 598 Gallon, Ohio 44833-0687 (415) 468-1855 (419) 462-1506 FAX

SOLD TO:

CELINA CITY BOARD OF EDUCATION 585 E. LIVINGSTON STREET CELINA, OHIO 45822-1784

Phone: 419-586-8300 Fax: 419-586-7046 Atten: Kieth Gudorf INVOICE:

5491

SHIP TO:

CELINA CITY BOARD OF EDUCATION

585 E. LIVINGSTON STREET CELINA, OHIO 45822-1784

Phone: 419-586-8300 Fax: 419-586-7046 Atten: Kieth Gudorf

Order Date	Invoice Date Ship Date		p Via				
4/2/2015	01/14/16 01/08/16	M	Upon Rece			Installed	
Sales Order #	Salesperson Taken By	Customer#	Reference/RFQ:			Requested By	Tax
5491	GJD GJD	1098	PO 153376			K. Gudorf	0.00%
Item #	Description	San flavio	Qty	Bk Order	Category	Price	Amount
34	802.11ac WAPs HP 560 Wireless 802.11ac (AM) AP J9845A		266		WIRELESS	\$496.87	\$132,166.25
	Wireless Control & License	es					
35	HP MSM775 zł Premium Controller Modu J9840A	ıle	1		WIRELESS	\$3,729.19	\$3,729.19
36	HP MSM Additional 10 AP License J9697A		3	-	WIRELESS	\$351.83	\$1,055.48
37	HP MSM760/765 Add 40 AP Lic J9371A		5		WIRELESS	\$1,408.55	\$7,042.73
38	Wireless Licensė Pack JF414AAE		1	11-1-11-	WIRELESS	\$1,196.40	\$1,196.40



Total Systems Integration, Inc.

"Tying It all Topother"

EO Box 0687, 1263 State Route 598 Gallen, Chia 44833-0687 (419) 468-1855 (419) 462-1606 FAX

SOLD TO:

CELINA CITY BOARD OF EDUCATION 585 E, LIVINGSTON STREET CELINA, OHIO 45822-1784

Phone: 419-586-8300 Fax: 419-586-7046 Atten: Kieth Gudorf INVOICE:

5491

SHIP TO:

CELINA CITY BOARD OF EDUCATION

585 E. LIVINGSTON STREET CELINA, OHIO 45822-1784

Phone: 419-586-8300 Fax: 419-586-7046 Atten: Kieth Gudorf

Order Date	Invoice Date	Ship Date							
4/2/2015	01/14/16	01/08/16	M	Upon Rece			Installed		
Sales Order #	Salesperson	Taken By	Customer#		eference/RI	EQ:	Requested By	Tax	
5491	GJD	GJD	1098	PO 153376	5		K. Gudorf	0.00%	
Item #		Description		Qty	Bk Order	Category	Price	Amount	
39	Additional Wireless JF415AAE	License Pack		6		WIRELESS	\$873.60	\$5,241.60	
	Send Payment to TSI, Inc. c/o Tech Data Co PO Box 905204 Charlotte, NC 283	orporation							
							Subtotal: Frght/ Hndling: Tax:	\$271,057.11 \$0.00 \$0.00	
		Total Billing	s this Pay App:				Total:	\$271,057.11	



Total Systems Integration, Inc.

"Tying it all Together"

PO Box 0687, 1263 State Route 598 Gallen, Ohia 44833-0887 (419) 468-1855 (419) 462-1608 FAX

SOLD TO:

CELINA CITY BOARD OF EDUCATION 585 E. LIVINGSTON STREET CELINA, OHIO 45822-1784

Phone: 419-586-8300 Fax: 419-586-7046 Atten: Kieth Gudorf INVOICE:

5550

SHIP TO:

CELINA CITY BOARD OF EDUCATION 585 E. LIVINGSTON STREET

CELINA, OHIO 45822-1784

Phone: 419-586-8300 Fax: 419-586-7046 Atten: Kieth Gudorf

Order Date	Invoice Date		erms of Sa	ile	Ship Via				
4/2/2015	02/20/16	02/20/16	M	Upon Receipt			Installed		
Sales Order #		Taken By	Customer#		ference/R	FQ:	Requested By	Tax	
5491	GJD	GJD	1098	PO 153376		/-	K. Gudorf	0.00%	
Item #		Description		Qty	Bk Order	Category	Price	Amount	
	restriction (State	RATE BILLING - 2							
		Cabling Drops							
27	Additional Lab Cable LAB_CBL	e drop		100		CBL	\$81.25	\$8,125.00	
,	Send Payment to TSI, Inc.						18		
	PO 687	NA ROBE							
	Galion, Ohio 4483	33-0687							
							Subtotal: Frght/ Hndling:	\$8,125.00 \$0.00	
							Tax:	\$0.00	
		Total Billin	gs this Pay App:				Total:	\$8,125.00	

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Page: 1 of 1





Information Request

10/20/2016 Keith Gudorf CELINA CITY SCHOOL DISTRICT FCC Form 471 Application Numbers: 1009705 Response Due Date: 11/4/16

Dear Applicant,

We are in the process of reviewing your Funding Year 2015 FCC Form 471 Applications for E-rate discounts. To complete our review, we need some additional information. The information needed to complete the review is listed below.

Issue One:

In your response it was stated that four bids were received for FRN 2747261 and two bids were received for FRN 2747304. However, bid documentation was not provided. Please submit all bids that were received for the FRNs.

Issue Two:

Vendor evaluation documentation submitted is limited to a table which appears to have been created 10/19/2016. Please provide the vendor evaluation documentation that was <u>created at the time the evaluation was conducted</u>. If the table that was submitted is the vendor evaluation documentation that was created when the evaluation took place, please indicate as such. Please Note: vendor evaluation documentation should clearly show the evaluation criterions that were considered during the evaluation and the weighting of those factors. Please indicate the evaluation factor that was the primary evaluation consideration. Please also explain why TSI, the highest priced of four bidders, was selected for FRN 2747261. For FRN 2747304 please explain why pricing is listed for TSI only under the SWITCHING column. What was the price of cabling included in TSI's bid?

Response Reminders

Please fax or email the requested information to my attention. If you have any questions or you do not understand what we are requesting, please feel free to contact me.

It is important that we receive all of the information requested within 15 calendar days so we can complete our review. Failure to send all of the information requested may result in a reduction or denial of funding. If you need additional time to prepare your response, please let me know as soon as possible.

Additionally, please note that you are required to retain all documents related to the application for, receipt and delivery of supported services as well as any other documents that demonstrate compliance with the requirements of the program for at least 10 years after the latter of the last day of the applicable funding year or the service delivery deadline for the funding request.

Thank you for your cooperation and continued support of the Universal Service Program.

E-rate Information Request Page 2 of 2 Response due: 11/4/2016

> Michael Deusinger Special Compliance Review Phone: 973-581-6750

Fax: 973-599-6515

Email: mdeusin@sl.universalservice.org

to our Form 470 posting, not many offered switch pricing. The vendor selection process includes the table below used to compare services offered and cost. While several vendors responded

FORM 471 #	FORM 471 #1009705, FRN #2747261	747261	(Wireless &	(Wireless Access Points)					
VENDOR	BRAND	WAPs	INSTALL	LICENSING RENEWAL	CONFIG	WARRANTY	ADDITIONAL NOTES		TOTAL
CDW-G	Cisco/Meraki	\$85,500	EXTRA	\$56,100.00 5 YEARS	not offered	lifetime	\$0.00		\$141,600
IT Sawy	Cisco/Meraki	\$61,982	\$61,982 EXTRA	\$33,078.00 5 YEARS	\$2,400	\$2,400 lifetime	\$944.00 enclosures	nclosures	\$98,404
ISI	He	\$132,166	\$132,166 INCLUDED	\$18,265.40 NEVER	INCLUDED	lifetime	\$0.00		\$150,432
Xirrus	Xirrus	\$108,056 EXTRA	EXTRA	\$26,722.33 3 YEARS	not offered	lifetime	\$6,531.88 F	\$6,531.88 PoE injectors \$141,310	\$141,310
FUKW 47 LA		V UCZF E	ò						
VENDOR	1009/05, FKN #2	747304	(Switching	FORM 471 #1009705, FRN #2747304 (Switching and Cable pulls)					
<u>15</u>	SWITCHING CABLE PULLS	747304 CABLE P	(Switching	and Cable pulls)					
	SWITCHING \$73,750	747304 CABLE P	(Switching	and Cable pulls)					
IT Sawy	SWITCHING \$73,750	747304 CABLE PI \$83,305	(Switching	and Cable pulls)					
IT Sawy DataServ	SWITCHING \$73,750 Email respons	747304 CABLE P \$83,305	(Switching ULLS ided no pricir	SWITCHING CABLE PULLS \$73,750 \$83,305 Email response but provided no pricing after request.					
IT Sawy DataServ Meru Networ	VENDOR SWITCHING CABLE PULLS TSI \$73,750 IT Sawy Email response but provided no pricing after request Meru Networks Email response but provided no pricing after request	CABLE P \$83,305 se but prov	(Switching DLLS ided no pricir	and Cable pulls) g after request. g after request.					

Keith Gudorf

The control of the co

Celina City Schools
585 E. Livingston Street

Celina, Ohio 45822 Phone: 419-586-8300 ext. 1516

Mobile: 419-305-9531

Fax: 419-586-7046

Email: Keith.gudorf@celinaschools.org



Keith Gudorf <keith.gudorf@celinaschools.org>

FY 2015 E-rate Information Request - Intent to deny/rescind funds for FRN 2747261

2 messages

Deusinger, Michael < Michael.DEUSINGER@sl.universalservice.org>
To: Keith Gudorf < keith.gudorf@celinaschools.org>

Wed, Nov 2, 2016 at 8:39 AM

Mr. Gudorf, please see the attached. Unfortunately based on the documentation submitted there is an issue with FRN 2747261. If you disagree with our determination and would like to respond, please respond within 7 calendar days.

Thank you.

Michael Deusinger
Manager, Case Management - Watch and Related Processes
30 Lanidex Plaza West | Parsippany, NJ 07054
T: 973.581.6750 | F: 973.599.6515
mdeusin@sl.universalservice.org

From: Keith Gudorf [mailto:keith.gudorf@celinaschools.org]

Sent: Thursday, October 27, 2016 1:55 PM

To: Deusinger, Michael

Subject: Re: FY 2015 E-rate Information Request

Hello,

Attached is a zipped folder containing the bids mentioned in our matrix. I have also attached an edited matrix which includes the cabling found within the TSI quote. I failed to list it in the matrix that you received.

The matrix for the WiFi project was created prior to deciding to go with TSI. The report that you received with my previous email, dated October 19th was a report compiled just for you onto which I pasted the table from the original matrix spreadsheet mentioned above. In creating this document for you, I added the labels to denote the appropriate FRN #s.

When evaluating the different vendors, I gave cost a high consideration. Secondly, I looked at the cost of installation and additional expense for things such as support and configuration. As an example, Cisco and Xirrus would have required additional expenses for installation and configuration. Support renewals would be required after 3-5 years for them, but not HP.

EXHIBIT 13 Because I do not have the expertise to configure WiFi controllers, access points, and switching, I needed a vendor that would provide this service as well. TSI was the only vendor to included such services. Additionally, I felt that the HP brand for both WiFi and switching is a better match for our network. Since 2011, I have bought an HP server and HP switches. They function very well for us, so staying with this brand brings continuity to our network. Although TSI's HP solution may seem to be higher upfront, in the long run, the additional support renewals of Cisco and Xirrus will soon catch up.

Celina Schools has worked with all four vendors in the past. The TSI quote provided the service and support that we need and at an acceptable price for HP equipment. By the way, when TSI submitted their original quote it included areas that we were not interested in upgrading at this time. Therefore, I've also included their edited quote which ended up being the one that we went with.

Thank you for your time in this evaluation. Please reach out to me for any additional information that I can provide.

kg

On Thu, Oct 20, 2016 at 11:10 AM, Deusinger, Michael Michael DEUSINGER@sl.universalservice.org> wrote:

Please see attached for follow up issues to address please: Thank you.

From: Keith Gudorf [mailto:keith.gudorf@celinaschools.org]

Sent: Wednesday, October 19, 2016 2:34 PM

To: Deusinger, Michael

Subject: Re: FY 2015 E-rate Information Request

Hello,

Please find our response to your request in a PDF attached to this email.

Thank you,

kg

On Thu, Oct 13, 2016 at 9:14 AM, Deusinger, Michael < Michael DEUSINGER@sl.universalservice.org > wrote:

I am currently in the process of reviewing your Funding Year 2015 Form 471 Application. The information needed to complete the review is listed in the USAC Information Request attached.

It is important that we receive all of the information requested. Please provide the information requested by the close of business 10/28/2016. If we do not receive the information within 15 calendar days, your application will be reviewed using the information currently on file, which may impact the commitment/disbursement of funds for the application. Please Note: the FRNS being reviewed have already been committed, however, a response must still be provided.

Please email or fax the requested information to my attention. Should you have any questions, please feel free to contact me.

Thank you.

Michael Deusinger Manager, Case Management - Watch and Related Processes 30 Lanidex Plaza West | Parsippany, NJ 07054 T: 973,581,6750 | F: 973,599,6515 mdeusin@sl.universalservice.org

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Keith E. Gudorf

District Technology Coordinator

Celina City Schools

585 E. Livingston Street

Celina, Ohio 45822

419-586-8300 x.1516

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Keith E. Gudorf

District Technology Coordinator

Celinaschools.org Mail - FY 2015 E-rate Information Request - Intent to deny/rescind funds for FRN 2747261

5/19/2017

Celina City Schools

585 E. Livingston Street

Celina, Ohio 45822

419-586-8300 x.1516

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Celina Ciy SD intent to rescind funds.doc 220K

Keith Gudorf <keith.gudorf@celinaschools.org> To: "Deusinger, Michael" <Michael.DEUSINGER@sl.universalservice.org> Wed, Nov 2, 2016 at 11:10 AM

Hello,

Thank you for your time and consideration in this process. Please find attached to this email further explanation concerning our choice of vendors for FRN 2747261.

Respectfully,

kg

[Quoted text hidden]

erate rescind appeal.pdf 548K





Information Request

11/2/2016 Keith Gudorf CELINA CITY SCHOOL DISTRICT

FCC Form 471 Application Numbers: 1009705

Response Due Date: 11/9/16

Dear Applicant,

We are in the process of reviewing your Funding Year 2015 FCC Form 471 Applications for E-rate discounts. We intend to rescind the commitment and disbursement of funds made for FCC Form 471# 1009705 FRN 2747261 for the following issue noted:

Issue:

Based on the documentation you provided during the review process, FCC Form 471# 1009705 FRN 2747261 will be denied because the vendor selection documentation you provided during the review did not demonstrate that price of E-rate eligible goods and services was the primary factor. Specifically, there is no specific point value assigned for each of the evaluation factors included in the evaluation documentation and the evaluation documentation indicates several factors were considered in the evaluation, including non-cost factors. It was stated, "When evaluating the different vendors, I gave cost a high consideration..." However, of four bids received for the FRN, the highest priced of the four bidders was selected. Program rules are such that applicants must select the most cost-effective provider of the desired products or services eligible for support, with price of the eligible goods and services being the primary evaluating factor. The documentation provided does not demonstrate compliance with this requirement,

If you disagree with our determination and you have alternative information, please provide the supporting documentation.

If you fail to respond to this email within 7 days, we will perform the action(s) listed above.

Response Reminders

Please fax or email the requested information to my attention. If you have any questions or you do not understand what we are requesting, please feel free to contact me.

It is important that we receive all of the information requested within 15 calendar days so we can complete our review. Failure to send all of the information requested may result in a reduction or denial of funding. If you need additional time to prepare your response, please let me know as soon as possible.

Additionally, please note that you are required to retain all documents related to the application for, receipt and delivery of supported services as well as any other documents that demonstrate compliance

E-rate Information Request

Page 2 of 2

Response due: 11/9/2016

with the requirements of the program for at least 10 years after the latter of the last day of the applicable funding year or the service delivery deadline for the funding request.

Thank you for your cooperation and continued support of the Universal Service Program.

Michael Deusinger Special Compliance Review Phone: 973-581-6750

Fax: 973-599-6515

Email: mdeusin@sl.universalservice.org





Information Request

11/2/2016 Keith Gudorf CELINA CITY SCHOOL DISTRICT

FCC Form 471 Application Numbers: 1009705

Response Due Date: 11/9/16

Dear Applicant,

We are in the process of reviewing your Funding Year 2015 FCC Form 47:1 Applications for E-rate discounts. We intend to rescind the commitment and disbursement of funds made for FCC Form 47:1# 1009705 FRN 2747261 for the following issue noted:

Issue:

Based on the documentation you provided during the review process, FCC Form 471# 1009705 FRN 2747261 will be denied because the vendor selection documentation you provided during the review did not demonstrate that price of E-rate eligible goods and services was the primary factor. Specifically, there is no specific point value assigned for each of the evaluation factors included in the evaluation documentation and the evaluation documentation indicates several factors were considered in the evaluation, including non-cost factors. It was stated, "When evaluating the different vendors, I gave cost a high consideration..." However, of four bids received for the FRN, the highest priced of the four bidders was selected. Program rules are such that applicants must select the most cost-effective provider of the desired products or services eligible for support, with price of the eligible goods and services being the primary evaluating factor. The documentation provided does not demonstrate compliance with this requirement,

If you disagree with our determination and you have alternative information, please, provide the supporting documentation.

If you fail to respond to this email within 7 days, we will perform the action(s) listed above.

Response Reminders

Please fax or email the requested information to my attention. If you have any questions or you do not understand what we are requesting, please feel free to contact me.

It is important that we receive all of the information requested within 15 calendar days so we can complete our review. Failure to send all of the information requested may result in a reduction or denial of funding. If you need additional time to prepare your response, please let me know as soon as possible.

Additionally, please note that you are required to retain all documents related to the application for, receipt and delivery of supported services as well as any other documents that demonstrate compliance

Schools and Libraries Division - Correspondence Unit 30 Lanidex Plaza West, PO Box 685, Parsippany, NJ 07054-0685 Visit us online at: www.usac.org/sl E-rate Information Request

Page 2 of 2

Response due: 11/9/2016

with the requirements of the program for at least 10 years after the latter of the last day of the applicable funding year or the service delivery deadline for the funding request.

Thank you for your cooperation and continued support of the Universal Service Program.

Michael Deusinger Special Compliance Review Phone: 9.73-581-6750

Fax: 973-599-6515

Email: mdeusin@sl.universalservice.org

Emulo response w/z/u

November 2, 2016

Celina City Schools
Keith Gudorf, Technology Coordinator
585 E. Livingston Street
Celina, Ohio 45822

Michael Deusinger Special Compliance Review

Re: FRN #2747261 - Intent to rescind funds

Dear Sir:

evaluating the different vendors, I gave cost a high consideration..." I continued by stating, "Secondly, I looked at the cost of installation and additional expense for things such as support and configuration. As an example, Cisco and Xirrus would have I respectfully ask that you reconsider your recommendation to deny funding for our WiFi project. It is true that I stated, "When required additional expenses for installation and configuration. Support renewals would be required after 3-5 years for them, but not

additional costs for licensing, firmware updates, support, and maintenance must also be considered. With just the first renewal Please allow me to expound on this point. In the table below, I've highlighted one of those "additional expenses" mentioned above. The considered, the cost of a Cisco/Meraki or Xirrus solutions increase significantly. There is no renewal cost for the HP solution. Therefore, the actual costs of each project with just that first renewal is as follows:

CDW-G: Cisco/Meraki - \$141,600 + \$56,100 = **\$197,700** IT Savvy:: Cisco/Meraki - \$98,404 + \$33,078 = **\$131,482** Xirrus: Xirrus - \$141,310 + 26,722.33 = **\$168,032.33** TSI: HP - \$150,432 + \$0.00 + **\$150,432**

increasing the end costs even further. So, the actual cost of a TSI/HP solution is 2nd lowest. Let me reiterate my thoughts on the wisdom of our TSI/HP choice. "Because I do not have the expertise to configure WiFi controllers, access points, and switching, In addition, installation and configuration are included in the pricing for TSI, but would have been extra for the other solutions, thus

> EXHIBIT 15

higher upfront, in the long run, the additional support renewals of Cisco and Xirrus will soon catch up." HP brand for both WiFi and switching is a better match for our network. Since 2011, I have bought an HP server and HP switches. needed a vendor that would provide this service as well. TSI was the only vendor to include such services. Additionally, I felt that the They function very well for us, so staying with this brand brings continuity to our network. Although TSI's HP solution may seem to be

\$141,310	PoE \$6,531.88 injectors \$141,310	lifetime	not offered	\$26,722.33 3 YEARS not offered lifetime	\$108,056 EXTRA	\$108,0	Xinus	Xirrus
\$150,432	\$0,00	lifetime	INCLUDED lifetime	\$132,166 INCLUDED \$18,265.40 NEVER	36 INCLUDED	\$132,16	Ŧ	TSI
\$98,404	\$944,00 enclosures \$98,404	\$2,400 lifetime	\$2,400	\$33,078.00 5 YEARS	32 EXTRA	\$61,98	Cisco/Meraki \$61,982 EXTRA	IT Savvy
\$141,600	\$0.00	lifetime	not offered lifetime	\$56,100.00 5 YEARS	0 EXTRA	\$85,50	Cisco/Meraki \$85,500 EXTRA	CDW-G
JOIAL	NOTES	WARRANTY		LICENSING RENEWAL CONFIG	INSTALL	WAPs		VENDOR BRAND
					Access Points)			FRN #2747261
					(Wireless			#1009705,
								471
								FORM

And so, in summary, I believe that I have cited evidence that TSI and HP were the most cost efficient choices for our district. Again, I costs of the submitted bids into consideration as stated in the E-rate funding rules. ask that you please consider the evidence above and then do not recommend that our funding be rescinded. I did indeed take the true

Respectfully,

Keith Gudorf, Technology Coordinator Celina City Schools, BEN 130113

Phone: 419-586-8300 ext. 1516

Email: keith.gudorf@celinaschools.org



Notification of Commitment Adjustment Letter Funding Year 2015: July 1, 2015 - June 30, 2016

May 15, 2017

Keith Gudorf CELINA CITY SCHOOL DISTRICT 585 E LIVINGSTON ST CELINA, OH 45822

Re: Form 471 Application Number:

1009705

Funding Year:

2015

Applicant's Form Identifier:

CEyr18 472

Billed Entity Number:

130113

FCC Registration Number:

0014160071

SPIN:

143011790

Service Provider Name:

Total Systems Integration (TSI), Inc.

Service Provider Contact Person:

George Dallas

Our routine review of Schools and Libraries Program (SLP) funding commitments has revealed certain applications where funds were committed in violation of SLP rules.

In order to be sure that no funds are used in violation of SLP rules, the Universal Service Administrative Company (USAC) must now adjust your overall funding commitment. The purpose of this letter is to make the required adjustments to your funding commitment, and to give you an opportunity to appeal this decision. USAC has determined the applicant is responsible for all or some of the violations. Therefore, the applicant is responsible to repay all or some of the funds disbursed in error (if any).

This is NOT a bill. If recovery of disbursed funds is required, the next step in the recovery process is for USAC to issue you a Demand Payment Letter. The balance of the debt will be due within 30 days of that letter. Failure to pay the debt within 30 days from the date of the Demand Payment Letter could result in interest, late payment fees, administrative charges and implementation of the "Red Light Rule." The FCC's Red Light Rule requires USAC to dismiss pending FCC Form 471 applications if the entity responsible for paying the outstanding debt has not paid the debt, or otherwise made satisfactory arrangements to pay the debt within 30 days of the notice provided by USAC. For more information on the Red Light Rule, please see https://www.fcc.gcv/encyclopedia/red-light-frequently-asked-questions.

VIEW AND DESCRIPTION AND PROPERTY OF STREET

TO APPEAL THIS DECISION:

If you wish to appeal the Commitment Adjustment Decision indicated in this letter to USAC, your appeal must be received or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

- 1. Include the name, address, telephone number, fax number, and email address (if available) for the person who can most readily discuss this appeal with us.
- 2. State outright that your letter is an appeal, Identify the date of the Notification of Commitment Adjustment Letter and the Funding Request Number(s) (FRNs) you are appealing, Your letter of appeal must include the

· Billed Entity Name,

· Form 471 Application Number,

· Billed Entity Number, and

- · FCC Registration Number (FCC RN) from the top of your letter.
- 3. When explaining your appeal, copy the language or text from the Notification of Commitment Adjustment Letter that is the subject of your appeal to allow USAC to more readily understand your appeal and respond appropriately. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal including any correspondence and documentation.
- 4. If you are an applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are a service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
- 5. Provide an authorized signature on your letter of appeal.

We strongly recommend that you use one of the electronic filing options. To submit your appeal to USAC by email, email your appeal to appeals@sl.universalservice.org or submit your appeal electronically by using the "Submit a Question" feature on the USAC website. USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to us by fax, fax your appeal to (973) 599-6542.

To submit your appeal to us on paper, send your appeal to:

Letter of Appeal Schools and Libraries Program - Correspondence Unit 30 Lanidex Plaza West PO Box 685 Parsippany, NJ 07054-0685

For more information on submitting an appeal to USAC, see "Appeals" in the "Schools and Libraries" section of the USAC website.

FUNDING COMMITMENT ADJUSTMENT REPORT

On the pages following this letter, we have provided a Funding Commitment Adjustment Report (Report) for the Form 471 application cited above. The enclosed Report includes the Funding Request Number(s) from your application for which adjustments are necessary. See the "Guide to USAC Letters" posted at http://www.usac.org/sl/tools/samples.aspx for more information on each of the fields in the Report. USAC is also sending this information to your service provider(s) for informational purposes. If USAC has determined the service provider is also responsible for any rule violation on the FRN(s), a separate letter will be sent to the service provider detailing the necessary service provider action.

Note that if the Funds Disbursed to Date amount is less than the Adjusted Funding Commitment amount, USAC will continue to process properly filed invoices up to the Adjusted Funding Commitment amount. Review the Funding Commitment Adjustment Explanation in the attached Report for an explanation of the reduction to the commitment(s). Please ensure that any invoices that you or your service provider(s) submits to USAC are consistent with SLP rules as indicated in the Funding Commitment Adjustment Explanation. If the Funds Disbursed to Date amount exceeds your Adjusted Funding Commitment amount, USAC will have to recover some or all of the disbursed funds. The Report explains the exact amount (if any) the applicant is responsible for repaying.

Schools and Libraries Program Universal Services Administrative Company

cc: George Dallas
 Total Systems Integration (TSI), Inc.

Funding Commitment Adjustment Report for Form 471 Application Number: 1009705

Funding Request Numbers

2747261

Services Ordered:

INTERNAL CONNECTIONS

SPEN:

143011790

Service Provider Name:

Total Systems Integration (TSI), Inc.

Contract Number:

PO153376

Billing Account Number:

0013115-001

Site Identifier:

130113

Original Funding Commitment:

\$100,796.37

Commitment Adjustment Amount:

\$100,796.37

Adjusted Funding Commitment:

\$0.00

Funds Disbursed to Date

\$100,795.55

Funds to be Recovered from Applicant:

\$100,795.55

Funding Commitment Adjustment Explanation:

After a thorough investigation, it has been determined that this funding commitment must be rescinded in full. The applicant failed to demonstrate that price of eligible products and services was the primary factor in the vendor selection process. FCC rules require that applicants select the most cost-effective product and/or service offering with price being the primary factor in the vendor selection process. Applicants may take other factors into consideration, but in selecting the winning bid, price must be given more weight than any other single factor. Ineligible products and services may not be factored into the cost-effective evaluation. Since the applicant failed to demonstrate that price of eligible products and services was the primary factor in the vendor selection process, the commitment has been rescinded in full and USAC will seek recovery of any improperly disbursed funds from the applicant.

Keith Gudorf CELINA CITY SCHOOL DISTRICT 585 E LIVINGSTON ST CELINA, OH 45822



Universal Service Administrative Company

Schools & Libraries Division

Administrator's Decision on Appeal - Funding Year 2015-2016

October 13, 2017

Jacqueline Walsh Brickman Pepple @ Waggoner, Ltd. Crown Centre Building 5005 Rockside Road, Suite 260 Cleveland, OH 44131-6808

Re: Applicant Name:

CELINA CITY SCHOOL DISTRICT

Billed Entity Number:

130113

Form 471 Application Number:

1009705 2747261

Funding Request Number(s): Your Correspondence Dated:

July 13, 2017

After review of the information and documentation provided, the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) has made its decision in regard to your appeal of USAC's decision to adjust the funding commitment amount for the FCC Form 471 Application and funding request number(s) (FRN(s)) referenced above. This letter provides an explanation for USAC's decision. The date of this letter also begins the sixty (60) day time period for appealing this decision. If your Letter of Appeal included more than one FCC Form 471 Application Number, please note that you will receive a separate decision for each funding application.

Funding Request Number(s):

2747261

Decision on Appeal:

Denied

Explanation:

 During the appeal review of your FCC Form 471# 1009705 you requested reversal of the COMAD decision to seek recovery of improperly disbursed funds. While the Form 470 does seek installation, there is no requirement that bidders had to bid on all services included on the Form 470 to be considered responsive bidders. Therefore, the commitment has been rescinded in full. Consequently, your appeal is denied.

FCC rules require that applicants select the most cost-effective products and/or services offering with price being the primary factor. Applicants may take other factors into consideration, but in selecting the winning bid, price must be given more weight than any other single factor. See 47 C.F.R. sec. 54.511(a); also,

Request for Review of the Decision of the Universal Service Administrator by Ysleta Independent School District, El Paso, Texas, et al., Federal-State Joint Board on Universal Service, Changes to the Board of Directors of the National Exchange Carrier Association, Inc., SLD Nos. 321479, et al., CC Docket Nos. 96-45, 97-21, Order, 18 FCC Rcd 26407, 26429, FCC 03-313 para. 50 (rel. Dec. 8, 2003). Ineligible products and services may not be factored into the cost-effective evaluation. See Common Carrier Bureau Reiterates Services Eligible for Discounts to Schools and Libraries, CC Docket No. 96-45, Public Notice, 13 FCC Rcd 16570, DA 98-1110 (rel. Jun. 11, 1998).

If you wish to appeal this decision, you may file an appeal pursuant to 47 C.F.R. Part 54, Subpart I. Detailed instructions for filing appeals are available at: http://www.usac.org/sl/about/program-integrity/appeals.aspx.

We thank you for your continued support, patience and cooperation during the appeal process.

Schools and Libraries Division
Universal Service Administrative Company

Jacqueline Walsh Brickman Pepple @ Waggoner, Ltd. Crown Centre Building 5005 Rockside Road, Suite 260 Cleveland, OH 44131-6808

Billed Entity Number: Form 471 Application Number: Form 486 Application Number: 130113 1009705